



# Welcome to Cleveland



A.W.R.F. GENERAL MEETING & PRODUCT INFORMATION EXHIBITION



Associated Wire Rope Fabricators  
Spring 2019—April 7th—10th

## SUNDAY, APRIL 7

- 7:30 – 11:00 am – Board of Directors Meeting – Center Street Meeting Room A
- 11:30 – 5:00 pm – Registration – Hope Foyer
- 11:00 – 5:00 pm – P.I.E. Set-up – Superior Ballroom ABCD
- 5:00 – 5:30 pm – First Timer’s Reception – Center Street Meeting Room A
- 5:30 – 7:00 pm – Opening Reception – Hope Ballroom DE

## MONDAY, APRIL 8

- 6:00 – 7:00 am – Workout Class – Center Street Meeting Room A
- 7:30 – 9:00 am – Breakfast Buffet – Superior Ballroom Floor
- 8:00 – 3:00 pm – Product & Information Exhibition – Superior Ballroom ABCD
- 9:00 – 2:00 pm – New Product & Technology SPOTLIGHT! - Veterans D
- 11:30 – 1:00 pm – Luncheon Buffet – Superior Ballroom Floor
- 4:00 – 5:00 pm – Workout Class – Center Street Meeting Room A
- 6:00 – 7:00 pm – Reception – Hope Ballroom DE

## TUESDAY, APRIL 9

- 6:00 – 7:00 am – Workout Class – Center Street Meeting Room A
- 6:30 – 8:00 am – Networking Breakfast – Superior Ballroom ABCD/Veterans ABCD
- 8:00 – 12:35 pm – General Business & Breakout Sessions – Superior Ballroom ABCD/Veterans ABCD
- 10:00 – 3:00 pm – The Tour – Meet in Lobby
- 3:30 – 4:30 pm – Workout Class – Center Street Meeting Room A
- 6:00 – 7:00 pm – Reception – Superior Ballroom Foyer
- 7:00 – 11:00 pm – AWRF Banquet – Rock and Roll Hall of Fame (Bus Pickup In Lobby)

## WEDNESDAY, APRIL 10

- 9:00 am Modified Shot Gun Start (weather permitting) – Bus Pickup @ 8:15 a.m.
- 4:30 – 6:00 pm - Closing Reception – Eliot’s Bar

\*Subject to Change

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**The achievements of an organization are the results of the combined effort of each individual.**

**-Vince Lombardi**

## *The Antitrust Statement of Associated Wire Rope Fabricators*

Since a trade association is by nature a group of competitors with the capacity for collusive activities which can result in restraint of trade, it is important to emphasize the intent of A.W.R.F. to act in strict compliance with all state and federal antitrust laws.

The two principal antitrust laws which are particularly applicable to trade associations are:

- Sections One and Two of the Sherman Act, and,
- Section Five of the Federal Trade Commission Act.

These acts respectively prohibit contracts, combinations, and conspiracies in restraint of trade, monopolies and attempts to monopolize, unfair methods of competition, and unfair or deceptive business practices.

The most blatant illegal restraint of trade involves price-fixing. Price-fixing may involve competitors, or suppliers and their customers with respect to resale price. A.W.R.F. will not tolerate any discussion of prices at any association meetings; nor will it allow discussion of any agreements or arrangements which inferentially address price-fixing or any other form of antitrust behavior.



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# AWRF GENERAL MEETINGS POLICY

*Adopted 1990. Revised 1992, 1995, 2000, and October 18, 2004.*

## I. PURPOSES

The primary purpose of conducting AWRF association general meetings is to promote interests common among companies manufacturing, fabricating or distributing products and services within the lifting, rigging, and load securement industries, and to disseminate technical information related to the conduct of businesses within those industries and allied industries.

The purpose of conducting AWRF association general meetings is primarily educational and secondarily social. The purpose of inviting guests to meetings is to stimulate new membership. All guests are to be treated as if they were members during the meeting. Guests pay all the same fees as members, and may not be invited a second time without approval of the Directors.

## II. FREQUENCY, DURATION, AND LOCATION OF THE MEETINGS

Semi-annual meetings at varied locations, from two to four days duration, are conducted to serve the purposes of the Association, as required by stipulations of the Association By-Laws, and subject to the requirements of all applicable Federal, State and Local regulations and laws. From time to time, as authorized by the Directors, special events, such as exhibitions, demonstrations or recreational gatherings, conducted at special locations, may be added to the meeting. All special events must be open to all registered attendees.

## III. TEN RULES GOVERNING CONDUCT OF GENERAL MEETINGS:

1. The Association's Code of Ethics governs personal/professional behavior at meetings.
2. The costs of the meeting are defrayed by registration fees, paid equally by all attendees. Each attendee pays a single registration fee in full, regardless of full or partial involvement. No fees are refunded except by prior notice and explanation. All guests and all attending spouses also pay the same fee in full. No partial, or prorated fees, are calculated or charged under any circumstances.
3. Fees for certain optional events designated by the Directors are paid separately from the meeting registration fee. Participation is limited to members who have already paid the full registration fee.
4. Presentations by speakers should be generic. Every possible effort should be exerted to avoid any advertising or promotional materials. Speakers should be familiar with the Association Antitrust Policy. If there are concerns regarding a presentation not being generic, it should be reviewed by either the Chief Association Executive (CAE) and/or the Chairperson of the Programs Committee prior to its delivery to the members. Additionally, presentations should be made available to the members either by way of a handout or electronic format. Prospective speakers must be alerted to these requirements from the onset.
5. Courtesy to speakers is mandatory
6. No "hospitality suites" are permitted. Marketing of industry products or services by AWRF members, guests or other attendees shall be conducted with discretion in order to avoid interference with organized convention activities. It is inappropriate to distribute promotional materials, actively solicit customers or conduct business discussions concerning price and/or delivery during meetings or other AWRF functions except at designated events.
7. No closed, clandestine or selective meetings, events, tours, exhibitions etc. will be tolerated or permitted during AWRF General Meetings. The locations, and specific opening and closing times of the AWRF general meetings will be firmly established and announced in advance to avoid debate. Traditionally, General Meetings begin at 5 pm on Sunday and close at 6-7 pm Wednesday. Individual business contacts are allowed, except during receptions and meetings.
8. Meetings are open only to registered member attendees, spouses, speakers and invited guests. Uninvited persons will be asked to either join, by paying the required dues and fees, or else depart.
9. Identification badges will be provided to all registered attendees to be worn at all functions.
10. Any individual person desiring to make a complaint or raise a question concerning these rules should address the matter in writing to the Association office or in person to the Chief Executive. The Directors will address questions or complaints on an individual basis if properly presented.

|     |                                  |  |   |              |    |         |                 |        |                 |
|-----|----------------------------------|--|---|--------------|----|---------|-----------------|--------|-----------------|
| 544 | UNIROPE LTD                      |  |   | BUSCHMANN    | R  | KNUT    | MISSISSAUGA     | ON     | CANADA          |
| 545 | UNIROPE LTD                      |  |   | BUSCHMANN    | R  | GERDA   | MISSISSAUGA     | ON     | CANADA          |
| 546 | UNIROPE LTD                      |  |   | FLEMING      | R  | SCOTT   | MISSISSAUGA     | ON     | CANADA          |
| 547 | UNIROPE LTD                      |  |   | BROWN        | R  | JUSTIN  | MISSISSAUGA     | ON     | CANADA          |
| 548 | UNIROPE LTD                      |  |   | HALLET       | R  | BILL    | MISSISSAUGA     | ON     | CANADA          |
| 549 | UNITED RIGGING                   |  |   | HOWARD       | R  | JAN     | JACKSONVILLE    | FL     |                 |
| 550 | UNITED RIGGING                   |  |   | MUELLER      | R  | DEWAYNE | JACKSONVILLE    | FL     |                 |
| 551 | VAN BEEST                        |  |   | STATEN       | M  | LUKE    | HOUSTON         | TX     |                 |
| 552 | VAN BEEST                        |  |   | KEFFER       | M  | CHRIS   | HOUSTON         | TX     |                 |
| 553 | VAN BEEST                        |  |   | BORDELON     | M  | DONNIE  | HOUSTON         | TX     |                 |
| 554 | VAN BEEST                        |  |   | CELENA       | M  | CELENA  | HOUSTON         | TX     |                 |
| 555 | VAN BEEST                        |  |   | RICHARD      | M  | RICHARD | SLIEDRECHT      |        | THE NETHERLANDS |
| 556 | VAN BEEST                        |  |   | van der ZALM | M  | ANTON   | SLIEDRECHT      |        | THE NETHERLANDS |
| 557 | VAN BEEST                        |  |   | van BEUZEKOM | M  | EVERT   | SLIEDRECHT      |        | THE NETHERLANDS |
| 558 | VAN BEEST / IRZAR FORGE          |  |   | THORNTON     | M  | JEFF    | HOUSTON         | TX     |                 |
| 559 | VAN BEEST / IRZAR FORGE          |  | Y | IRIZAR       | M  | MARIA   | HOUSTON         | TX     |                 |
| 560 | VANGUARD STEEL LTD               |  |   | SCHEICHL     | S  | GARY    | MISSISSAUGA     | ON     | CANADA          |
| 561 | VANGUARD STEEL LTD               |  |   | SPENCE       | S  | CRAIG   | MISSISSAUGA     | ON     | CANADA          |
| 562 | VANGUARD STEEL LTD               |  |   | STONE        | S  | GUY     | MISSISSAUGA     | ON     | CANADA          |
| 563 | VERNON LIFTING PRODUCTS          |  |   | DERR, JR.    | R  | JOE     | BOONVILLE       | IN     |                 |
| 564 | VERNON LIFTING PRODUCTS          |  |   | DERR         | R  | TERRI   | BOONVILLE       | IN     |                 |
| 565 | VEROPE USA                       |  |   | RICHTER      | M  | CHASE   | HOUSTON         | TX     |                 |
| 566 | VEROPE USA                       |  | Y | KAPP         | M  | JOHN    | HOUSTON         | TX     |                 |
| 567 | VOTO SALES                       |  |   | MILLER       | R  | JOHN    | STEUBENVILLE    | OH     |                 |
| 568 | VOTO SALES                       |  |   | BOYLES       | R  | NORA    | STEUBENVILLE    | OH     |                 |
| 569 | VOTO SALES                       |  |   | MEYERS       | R  | DOUG    | STEUBENVILLE    | OH     |                 |
| 570 | WASHINGTON WIRE ROPE (WWR)       |  |   | CARDENAS     | M  | GUSTAVO | HOUSTON         | TX     |                 |
| 571 | WASHINGTON WIRE ROPE (WWR)       |  |   | GONZALEZ     | M  | JOE     | HOUSTON         | TX     |                 |
| 572 | WASHINGTON WIRE ROPE (WWR)       |  |   | STANSELL     | M  | TRAVIS  | HOUSTON         | TX     |                 |
| 573 | WASHINGTON WIRE ROPE (WWR)       |  |   | ARELLANO     | M  | FRANK   | HOUSTON         | TX     |                 |
| 574 | WEB SLING & TIE-DOWN ASSOCIATION |  |   | JASANY       | G  | BOB     | SANFORD         | NC     |                 |
| 575 | WEB SLING & TIE-DOWN ASSOCIATION |  |   | JASANY       | G  | NANCY   | SANFORD         | NC     |                 |
| 576 | WEISNER STEEL PRODUCTS           |  |   | SILVER       | NM | MARK    | ORINDA          | CA     |                 |
| 577 | WEISNER STEEL PRODUCTS           |  |   | WILKINSON    | NM | JON     | ORINDA          | CA     |                 |
| 578 | WEST EQUIPMENT                   |  |   | MICHAELIS    | R  | STEVE   | TOLEDO          | OH     |                 |
| 579 | WEST EQUIPMENT                   |  |   | OSUNA        | R  | MIGUEL  | TOLEDO          | OH     |                 |
| 580 | WESTERN EQUIPMENT LTD.           |  |   | MORRIS       | R  | MICHAEL | SURREY          | BC     | CANADA          |
| 581 | WESTERN EQUIPMENT LTD.           |  |   | PAVLIS       | R  | JUSTIN  | SURREY          | BC     | CANADA          |
| 582 | WESTERN SLING CO.                |  |   | TRUITT       | C  | BOB     | SEDALIA         | CO     |                 |
| 583 | WILLIAM BARNET & SON             |  |   | BRAY         | M  | PRESTON | SPARTANBURG     | SC     |                 |
| 584 | WILLIAM HACKETT LIFTING PRODUCTS |  |   | WIGGINS      | G  | CHRIS   | NORTHUMBERLAND  |        | UNITED KINGDOM  |
| 585 | WILLIAM HACKETT LIFTING PRODUCTS |  | Y | BURGESS      | G  | JOSH    | NORTHUMBERLAND  |        | UNITED KINGDOM  |
| 586 | WILLIAM VAUGHAN COMPANY          |  |   | MATZ         |    | KATE    | TOLEDO          | OH     |                 |
| 587 | WILLIAM VAUGHAN COMPANY          |  |   | KARCHNER     |    | MARK    | TOLEDO          | OH     |                 |
| 588 | WIRECO WORLDGROUP                |  |   | EMBRAY       | M  | JOHN    | PRairie VILLAGE | KS     |                 |
| 589 | WIRECO WORLDGROUP                |  |   | HUMISTON     | M  | RICHARD | PRairie VILLAGE | KS     |                 |
| 590 | WIRECO WORLDGROUP                |  |   | STEIMER      | M  | JEFF    | PRairie VILLAGE | KS     |                 |
| 591 | WIRECO WORLDGROUP                |  |   | ELIAS        | M  | MIKE    | PRairie VILLAGE | KS     |                 |
| 592 | WIRECO WORLDGROUP                |  |   | KLEIN        | M  | TIMOTHY | PRairie VILLAGE | KS     |                 |
| 593 | WIRE ROPE EXCHANGE               |  |   | GLENN        | S  | BOB     | NASHVILLE       | TN     |                 |
| 594 | WIRE ROPE WORKS INC.             |  |   | REEVES       | M  | MARK    | WILLIAMSPORT    | PA     |                 |
| 595 | WIRE ROPE WORKS INC.             |  |   | WYLAND       | M  | RYAN    | WILLIAMSPORT    | PA     |                 |
| 596 | WIRE ROPE WORKS INC.             |  |   | GRAHAM       | M  | BOB     | WILLIAMSPORT    | PA     |                 |
| 597 | WIROP AMERICAS                   |  |   | HENTSCHEL    | M  | JOHN    | NEW ORLEANS     | LA     |                 |
| 598 | WIROP AMERICAS                   |  |   | CROY         | M  | WILL    | NEW ORLEANS     | LA     |                 |
| 599 | WISCONSIN LIFTING SPECIALISTS    |  |   | NEWBERRY     | R  | BOB     | MILWAUKEE       | WI     |                 |
| 600 | WISCONSIN LIFTING SPECIALISTS    |  |   | NEWBERRY     | R  | MOLLY   | MILWAUKEE       | WI     |                 |
| 601 | YALE CORDAGE                     |  |   | GODDARD      | M  | JAMIE   | SACO            | ME     |                 |
| 602 | YALE CORDAGE                     |  |   | HALVERSON    | M  | MARC    | SACO            | ME     |                 |
| 603 | YARBROUGH, A CERTEX COMPANY      |  |   | WOODLAND     | C  | BRETT   | MEMPHIS         | TN     |                 |
| 604 | YOKE INDUSTRIAL CORP             |  | Y | HUANG        | M  | EMILY   | TAICHUNG        | TAIWAN |                 |
| 605 | YOKE INDUSTRIAL CORP             |  |   | LEE          | M  | KEN     | TAICHUNG        | TAIWAN |                 |
| 606 | YOKE INDUSTRIAL CORP             |  |   | OLDKNOW      | M  | RICHARD | TAICHUNG        | TAIWAN |                 |

|     |                               |                 |             |    |         |                    |                |
|-----|-------------------------------|-----------------|-------------|----|---------|--------------------|----------------|
| 484 | STAMPERIA CARCANO             | DELO            | TROSSOLO    | M  | DELO    | ALBESE CON CASSANO | ITALY          |
| 485 | STRAIGHTPOINT                 | DAVID           | AYLING      | NM | DAVID   | HAMPSHIRE          | UNITED KINGDOM |
| 486 | STRAIGHTPOINT                 | AARON           | ORSAK       | NM | AARON   | HAMPSHIRE          | UNITED KINGDOM |
| 487 | STRAND CORE                   | AL              | BROWN III   | M  | AL      | MILTON             | FL             |
| 488 | STRAND CORE                   | LUKE            | VANDERCAR   | M  | LUKE    | MILTON             | FL             |
| 489 | STREN-FLEX                    | TREVOR          | WAYCOIT     | M  | TREVOR  | SIMPSONVILLE       | SC             |
| 490 | STREN-FLEX                    | RODDY           | ROSSBOROUGH | M  | RODDY   | SIMPSONVILLE       | SC             |
| 491 | STRIDER-RESOURCE              | TIMOTHY         | O'ROURKE    | S  | TIMOTHY | NOBLETON           | ON             |
| 492 | STRIDER-RESOURCE              | GARY            | O'ROURKE    | S  | GARY    | NOBLETON           | ON             |
| 493 | SUNBO INDUSTRIAL CO., LTD.    | JAE DEUK (JOEY) | KIM         | G  | JOEY    |                    | KOREA          |
| 494 | SUNCOR STAINLESS              | DAVID           | MORGAN      | M  | DAVID   | PLYMOUTH           | MA             |
| 495 | SUPERLIFT WIRE ROPES USA      | TERRY           | MILLER      | NM | TERRY   | KENNESAW           | GA             |
| 496 | SUPER SLINGS INC.             | JASON           | GIESINGER   | R  | JASON   | NISKU              | AB             |
| 497 | SUPER SLINGS INC.             | KIM             | GIESINGER   | R  | KIM     | NISKU              | AB             |
| 498 | SWOS                          | MIKE            | POROO       | R  | MIKE    | HOUSTON            | TX             |
| 499 | TALURIT                       | THOMMY          | ANDERSSON   | M  | THOMMY  | GOTHENBURG         | SWEDEN         |
| 500 | TALURIT                       | RASMUS          | CARLSSON    | M  | RASMUS  | GOTHENBURG         | SWEDEN         |
| 501 | TEUFELBERGER FIBER ROPE       | BILL            | SHAKESPEARE | M  | BILL    | FALL RIVER         | MA             |
| 502 | TEUFELBERGER FIBER ROPE       | GARRETT         | Y           | M  | GARRETT | FALL RIVER         | MA             |
| 503 | TEUFELBERGER FIBER ROPE       | STEVEN          | Y           | M  | STEVEN  | FALL RIVER         | MA             |
| 504 | TEXWEB INC.                   | HANY            | TADRUS      | M  | HANY    | EDEN               | NY             |
| 505 | TEXWEB INC.                   | EHAB            | TADROUS     | M  | EHAB    | EDEN               | NY             |
| 506 | THE CALDWELL GROUP            | DOUG            | STITT       | M  | DOUG    | ROCKFORD           | IL             |
| 507 | THE CALDWELL GROUP            | DARRIN          | NOE         | M  | DARRIN  | ROCKFORD           | IL             |
| 508 | THE CALDWELL GROUP            | BEN             | SPAIN       | M  | BEN     | ROCKFORD           | IL             |
| 509 | THE CALDWELL GROUP            | DAN             | MONGAN      | M  | DAN     | ROCKFORD           | IL             |
| 510 | THE CALDWELL GROUP            | DEB             | ROBERTSON   | M  | DEB     | ROCKFORD           | IL             |
| 511 | THE CALDWELL GROUP            | CHRIS           | TUGEND      | M  | CHRIS   | ROCKFORD           | IL             |
| 512 | THE CALDWELL GROUP            | CHUCK           | MCCARREN    | M  | CHUCK   | ROCKFORD           | IL             |
| 513 | THE CALDWELL GROUP            | GIMEL           | MARTINEZ    | M  | GIMEL   | ROCKFORD           | IL             |
| 514 | THE CALDWELL GROUP            | TIM             | DIEHR       | M  | TIM     | ROCKFORD           | IL             |
| 515 | THE CALDWELL GROUP            | NATE            | JACOBS      | M  | NATE    | ROCKFORD           | IL             |
| 516 | THE CROSBY GROUP              | ROBERT          | DESEL       | M  | ROBERT  | TULSA              | OK             |
| 517 | THE CROSBY GROUP              | PAUL            | DEMATTE     | M  | PAUL    | TULSA              | OK             |
| 518 | THE CROSBY GROUP              | CHRIS           | WHITEHEAD   | M  | CHRIS   | TULSA              | OK             |
| 519 | THE CROSBY GROUP              | COLIN           | BASINGER    | M  | COLIN   | TULSA              | OK             |
| 520 | THE CROSBY GROUP              | MIKE            | WHEELER     | M  | MIKE    | TULSA              | OK             |
| 521 | THE CROSBY GROUP              | CHRIS           | GREENING    | M  | CHRIS   | TULSA              | OK             |
| 522 | THE CROSBY GROUP              | ROBERT          | DAVIES      | M  | ROBERT  | TULSA              | OK             |
| 523 | THE JAMES WALKER COMPANY      | SKIP            | WATSON      | R  | SKIP    | BALTIMORE          | MD             |
| 524 | THE JAMES WALKER COMPANY      | BARBARA         | WATSON      | R  | BARBARA | BALTIMORE          | MD             |
| 525 | THE RUBICON GROUP, LTD.       | JEFF            | IRVING      | S  | JEFF    | OAK BROOK          | IL             |
| 526 | THE RUBICON GROUP, LTD.       | JULIE           | GLEASON     | S  | JULIE   | OAK BROOK          | IL             |
| 527 | THE ULVEN COMPANIES / SKOOKUM | STEVE           | FOURNIER    | M  | STEVE   | HUBBARD            | OR             |
| 528 | THE ULVEN COMPANIES / SKOOKUM | CHRIS           | SEALE       | M  | CHRIS   | HUBBARD            | OR             |
| 529 | THE ULVEN COMPANIES / SKOOKUM | DAN             | ULVEN       | M  | DAN     | HUBBARD            | OR             |
| 530 | TIGER LIFTING PRODUCTS        | BOBBY           | POWESKI     | A  | BOBBY   | GONZALES           | LA             |
| 531 | TOSL ENGINEERING LIMITED      | GOOKOOL         | DHORAY      | M  | GOOKOOL | MARABELLA          |                |
| 532 | TOTAL TOOL SUPPLY, INC.       | ANDY            | JORDAN      | R  | ANDY    | ST. PAUL           | MN             |
| 533 | TOTAL TOOL SUPPLY, INC.       | MARK            | SMITH       | R  | MARK    | ST. PAUL           | MN             |
| 534 | TOTAL TOOL SUPPLY, INC.       | MIKE            | LILL        | R  | MIKE    | ST. PAUL           | MN             |
| 535 | TOTAL TOOL SUPPLY, INC.       | DAN             | ROLLER      | R  | DAN     | ST. PAUL           | MN             |
| 536 | TP INDUSTRIAL YARNS           | FRISO           | HEEREN      | G  | FRISO   | BLEISWJK           |                |
| 537 | TP INDUSTRIAL YARNS           | PETER           | DE BAKKER   | G  | PETER   | BLEISWJK           |                |
| 538 | TRINITY SLING AUTHORITY       | BOBBY           | ALLEN       | R  | BOBBY   | ARLINGTON          | TX             |
| 539 | TUFFY PRODUCTS                | TAMMY           | RHOADS      | A  | TAMMY   | HURST              | TX             |
| 540 | TULSA CHAIN                   | MIKE            | ROBERTSON   | NM | MIKE    | BIXBY              | OK             |
| 541 | TULSA CHAIN                   | MATT            | TALLEY      | NM | MATT    | BIXBY              | OK             |
| 542 | U.S. RIGGING / PELICAN ROPE   | CRAIG           | SMITH       | R  | CRAIG   | SANTA ANA          | CA             |
| 543 | U.S. RIGGING / PELICAN ROPE   | TERRY           | WALKER      | R  | TERRY   | SANTA ANA          | CA             |

**FLOOR 3** CENTER STREET MEETING ROOMS



**FLOOR 5** VETERANS MEETING ROOMS



|     |                   |     |                         |     |                              |     |                                |     |                              |     |                               |
|-----|-------------------|-----|-------------------------|-----|------------------------------|-----|--------------------------------|-----|------------------------------|-----|-------------------------------|
| 122 | APEX TOOL GROUP   | 121 | CHICAGO HARDWARE        | 320 | PROOF CERT                   | 420 | CALDWELL                       | 520 | COLUMBUS MCKINNON            | 620 | YOKE INDUSTRIAL CORP          |
| 120 | ATKINS & PEARCE   | 221 | HARRINGTON HOISTS       | 318 | ADVANTAGE SALES              | 418 | CALDWELL                       | 518 | BRIDON BEAERT                | 618 | THE ULVIN COMPANIES           |
| 118 | WIROP AMERICAS    | 219 | PEERLESS                | 316 | SPANSET                      | 416 | JC RENFROE                     | 516 | ASSEMBLY SPECIALTY PRODUCTS  | 616 | LIPTAL CORPORATION            |
| 110 | SHEAVE SOURCE     | 217 | WASHINGTON WIRE ROPE    | 314 | TEFFUSHER                    | 414 | LUOS & CO SOLUTIONS            | 514 | ERIEZ                        | 614 | GUNNEBO INDUSTRIES            |
| 108 | RIBBON WEAVING    | 215 | YALE CORDAGE            | 312 | INDUSCO WIRE ROPE & FITTINGS | 412 | SLINGMAX                       | 512 | DISTRIBUTOR COMPUTER SYSTEMS | 612 | AMERICAN CABLES & TRANSPORT   |
| 106 | MUNJCY INDUSTRIES | 213 | ALL MATERIAL HANDLING   | 310 | ESCO                         | 410 | RIGGING INSTITUTE              | 510 | TIGER LIFT                   | 610 | ERIN ROPE CORP.               |
|     |                   | 211 | STAMPBA CHICAGO GEOSPEE | 308 | CZ LIFTING PRODUCTS          | 408 | ASSOCIATED WIRE ROPE & RIGGING | 508 | ELPHANT LIFTING PRODUCTS     | 608 | BEN-MOR ELECTROLINE ESMET     |
|     |                   | 209 | CARGO CONTROL USA       | 306 | DYNAMIC LOAD MONITORING      | 406 | TUFFY PRODUCTS                 | 506 | CORTLAND COMPANY             | 606 | INDUSTRIAL MAGNETICS          |
|     |                   | 207 | BUSHAUTO HOORS          | 304 | TALLURIT                     | 404 | INFOCHIP                       | 504 | MATRIX PAYMENT SYSTEMS       | 604 | INDUSTRIAL TP INDUSTRIAL WARS |
|     |                   | 205 | LIFT-IT-ING.            | 302 | CHART ENGINEERING            | 402 | HOLLAND MANIFOLD               | 502 | DURABILTY BY DURBIN          | 602 | SERVICE LACLEDE THREAD CHAIN  |
|     |                   | 203 | VAN BEEST               |     |                              |     |                                |     |                              |     |                               |
|     |                   | 202 | COOPRO                  |     |                              |     |                                |     |                              |     |                               |
|     |                   | 200 | UNIROPE                 |     |                              |     |                                |     |                              |     |                               |
|     |                   | 208 | SAHM SPLICE             |     |                              |     |                                |     |                              |     |                               |
|     |                   | 206 | SAHM SPLICE             |     |                              |     |                                |     |                              |     |                               |
|     |                   | 204 | SAHM SPLICE             |     |                              |     |                                |     |                              |     |                               |
|     |                   | 202 | COOPRO                  |     |                              |     |                                |     |                              |     |                               |
|     |                   | 200 | COOPRO                  |     |                              |     |                                |     |                              |     |                               |
|     |                   | 204 | SAHM SPLICE             |     |                              |     |                                |     |                              |     |                               |
|     |                   | 206 | SAHM SPLICE             |     |                              |     |                                |     |                              |     |                               |
|     |                   | 208 | UNIROPE                 |     |                              |     |                                |     |                              |     |                               |
|     |                   | 210 | ASC INDUSTRIES          |     |                              |     |                                |     |                              |     |                               |
|     |                   | 212 | TEXWEB                  |     |                              |     |                                |     |                              |     |                               |
|     |                   | 214 | CLEVELAND CITY FORGE    |     |                              |     |                                |     |                              |     |                               |
|     |                   | 216 | INSURANCE GROUP         |     |                              |     |                                |     |                              |     |                               |
|     |                   | 218 | WIRE ROPE WORKS         |     |                              |     |                                |     |                              |     |                               |
|     |                   | 220 | ADH HOIST RINGS         |     |                              |     |                                |     |                              |     |                               |

BEVERAGE STATION

|                                 |                                 |                                 |  |
|---------------------------------|---------------------------------|---------------------------------|--|
| Breakout Room A<br>(Veterans A) | Breakout Room B<br>(Veterans B) | Breakout Room C<br>(Veterans C) | Breakout Room D<br>(Veterans D)<br>New Product Spotlight |
|---------------------------------|---------------------------------|---------------------------------|--|

|     |                                  |          |             |    |                |         |
|-----|----------------------------------|----------|-------------|----|----------------|---------|
| 423 | RIBBON WEBBING CORPORATION       | DAN      | PERKINS     | M  | CHICAGO        | IL      |
| 424 | RIBBON WEBBING CORPORATION       | CHRIS    | JOHNSON     | M  | CHICAGO        | IL      |
| 425 | THE RIGGING BOX                  | PHILLIP  | GARBER, JR. | R  | LORTON         | VA      |
| 426 | RIGGING INSTITUTE                | MIKE     | RIGGS       | A  | SPOKANE VALLEY | WA      |
| 427 | RIGGING INSTITUTE                | ERIC     | PERRY       | A  | ASTON          | PA      |
| 428 | ROBERTS CALIBRATION, INC.        | TINA     | BOX         | S  | PEMBROKE       | GA      |
| 429 | ROBERTS CALIBRATION, INC.        | MATT     | BOX         | S  | PEMBROKE       | GA      |
| 430 | RUD                              | JAY      | SCHROEDER   | M  | ROCKFORD       | IL      |
| 431 | RUD                              | EBERHARD | FUNK        | M  | ROCKFORD       | IL      |
| 432 | SAHM SPLICE GMBH                 | ARNE     | NIEMANN     | M  | BREMERHAVEN    | GERMANY |
| 433 | SAHM SPLICE GMBH                 | JULIAN   | THOMAS      | M  | BREMERHAVEN    | GERMANY |
| 434 | SAHM SPLICE GMBH                 | RICHARD  | MONEY       | M  | BREMERHAVEN    | GERMANY |
| 435 | JOHN SAKACH COMPANY OF ST. LOUIS | TERRY    | DRISCOLL    | R  | GRANITE CITY   | IL      |
| 436 | JOHN SAKACH COMPANY OF ST. LOUIS | STEVE    | WARD        | R  | GRANITE CITY   | IL      |
| 437 | JOHN SAKASH CO                   | BILL     | SAKASH      | R  | ELMHURST       | IL      |
| 438 | JOHN SAKASH CO                   | PAUL     | SLAVIK      | R  | ELMHURST       | IL      |
| 439 | JOHN SAKASH CO                   | JOHN     | SLAVIK      | R  | ELMHURST       | IL      |
| 440 | SAMSEL SUPPLY                    | MIKE     | SAMSEL      | R  | CLEVELAND      | OH      |
| 441 | SAMSEL SUPPLY                    | CHRIS    | SAMSEL      | R  | CLEVELAND      | OH      |
| 442 | SAMSEL SUPPLY                    | KATHY    | PETRIK      | R  | CLEVELAND      | OH      |
| 443 | SAMSEL SUPPLY                    | AMANDA   | ADAMS       | R  | CLEVELAND      | OH      |
| 444 | SAMSEL SUPPLY                    | JIM      | BARBERIC    | R  | CLEVELAND      | OH      |
| 445 | SAMSEL SUPPLY                    | JAMES    | BIERMAN     | R  | CLEVELAND      | OH      |
| 446 | SAMSEL SUPPLY                    | KEITH    | JOHNSON     | R  | CLEVELAND      | OH      |
| 447 | SAMSEL SUPPLY                    | AL       | MAUDHUIT    | R  | CLEVELAND      | OH      |
| 448 | SAMSEL SUPPLY                    | PETE     | MILLER      | R  | CLEVELAND      | OH      |
| 449 | SAMSEL SUPPLY                    | CORY     | MILLS       | R  | CLEVELAND      | OH      |
| 450 | SAMSEL SUPPLY                    | KARL     | MILLS       | R  | CLEVELAND      | OH      |
| 451 | SAMSEL SUPPLY                    | RANDY    | MINNICK     | R  | CLEVELAND      | OH      |
| 452 | SAMSEL SUPPLY                    | JOHN     | POLDER      | R  | CLEVELAND      | OH      |
| 453 | SAMSEL SUPPLY                    | MIKE     | REED        | R  | CLEVELAND      | OH      |
| 454 | SAMSEL SUPPLY                    | TRACY    | SANDERS     | R  | CLEVELAND      | OH      |
| 455 | SAMSEL SUPPLY                    | NANCI    | SCHULTZOW   | R  | CLEVELAND      | OH      |
| 456 | SAMSEL SUPPLY                    | MATT     | WALSH       | R  | CLEVELAND      | OH      |
| 457 | SAMSON ROPE COMPANY              | JUSTIN   | GILMORE     | M  | FERNDALE       | WA      |
| 458 | SERVICE THREAD                   | STEVE    | ZANDE       | M  | LAURINBURG     | NC      |
| 459 | SERVICE THREAD                   | PHILIP   | SNEAD       | M  | LAURINBURG     | NC      |
| 460 | SHANGHAI PAN GLORY INDUSTRY      | DANIEL   | LIANG       | M  | SHANGHAI       | CHINA   |
| 461 | SHANGHAI PAN GLORY INDUSTRY      | GILBERT  | ZAVALA      | M  | SHANGHAI       | CHINA   |
| 462 | SHARROW LIFTING PRODUCTS         | BOB      | DOWNES      | R  | NEW BRIGHTON   | MN      |
| 463 | SHARROW LIFTING PRODUCTS         | VIC      | CULLEN      | R  | NEW BRIGHTON   | MN      |
| 464 | SHEAVE SOURCE                    | PAT      | COWART      | M  | BIRMINGHAM     | AL      |
| 465 | SLING-CHOKER                     | KANE     | BUTCHER     | R  | HAMILTON       | ON      |
| 466 | SLING-CHOKER                     | PAUL     | MCKENZIE    | R  | HAMILTON       | ON      |
| 467 | SLING-CHOKER                     | DAN      | VILGREIN    | R  | HAMILTON       | ON      |
| 468 | SLINGMAX, INC.                   | SCOTT    | ST. GERMAIN | S  | ASTON          | PA      |
| 469 | SLINGMAX, INC.                   | JOHN     | KETCHUM     | S  | ASTON          | PA      |
| 470 | SLINGMAX, INC.                   | DAN      | ROSS        | S  | ASTON          | PA      |
| 471 | SLINGMAX, INC.                   | GREG     | DELLA       | S  | ASTON          | PA      |
| 472 | SOUTHEAST RIGGING                | SCOTT    | ELLIOTT     | R  | ASTON          | PA      |
| 473 | SOUTHERN WIRE                    | ANDREW   | HALL        | R  | JACKSONVILLE   | FL      |
| 474 | SOUTHERN WIRE                    | MIKE     | MUSSELMAN   | NM | OLIVE BRANCH   | MS      |
| 475 | SOUTHERN WIRE                    | TONY     | PRADERIO    | NM | OLIVE BRANCH   | MS      |
| 476 | SOUTHWEST WIRE ROPE              | DAVID    | SANBORN     | R  | HOUSTON        | TX      |
| 477 | SOUTHWEST WIRE ROPE              | ERIC     | DAVIS       | R  | HOUSTON        | TX      |
| 478 | SPANSET                          | JEFF     | WALLACE     | M  | SANFORD        | NC      |
| 479 | SPANSET                          | MIKE     | MULGREW     | M  | SANFORD        | NC      |
| 480 | SPANSET                          | ED       | CONNOR      | M  | SANFORD        | NC      |
| 481 | ST. PIERRE CHAIN & WIRE ROPE     | RICHARD  | ST. PIERRE  | R  | WORCESTER      | MA      |
| 482 | ST. PIERRE CHAIN & WIRE ROPE     | MICHAEL  | ST. PIERRE  | R  | WORCESTER      | MA      |
| 483 | ST. PIERRE CHAIN & WIRE ROPE     | MARK     | BOWDITCH    | R  | WORCESTER      | MA      |



Spring  
2019  
April  
7th-10th

# Cleveland Speakers

A.W.R.F. GENERAL MEETING

## Schedule of Speakers and Presentations

**Tuesday – April 9<sup>th</sup>, 2019**

**7:00 a.m. Networking Breakfast/Committee Reports/Membership Plaques**

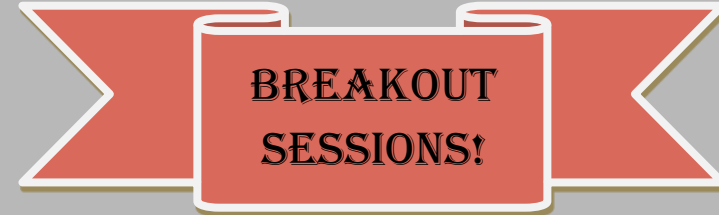
**8:00 a.m. KEYNOTE: Salvatore Giunta**  
*Uncommon Valor: The Importance of Teamwork, Sacrifice, and Leadership*

**9:00 a.m. Salvatore Giunta – Meet & Greet**

**9:45 a.m. – 10:35 a.m. – Session 1**

**10:45 a.m. – 11:35 a.m. – Session 2**

**11:45 a.m. – 12:35 p.m. – Session 3**



|                                | Veterans A  | Veterans B   | Veterans C   | Veterans D                                    |
|--------------------------------|---|--|--|---|
| <b>9:45 a.m. – 10:35 a.m.</b>  | Mastering the Millennial Mindset and Beyond<br><b>Lisa Ryan</b> | Mergers, Acquisitions and Divestitures to Meet Your Business or Personal Goals<br><b>Kate Matz &amp; Mark Karchner</b> | Integrated Marketing<br><b>Billy Strawter &amp; Dimitri Pivtorak</b> | Redefine Your Health<br><b>Nicholas Chase</b> |
| <b>10:45 a.m. – 11:35 a.m.</b> | How to Keep YOUR Talent...<br><b>Lisa Ryan</b>                  | Strengthen Your Business. Grow its Value.<br><b>Kate Matz &amp; Mark Karchner</b>                                      | Give your employees CRAP<br><b>Jeff Kortez &amp; Randy Wilinski</b>  | Redefine Your Health<br><b>Nicholas Chase</b> |
| <b>11:45 a.m. – 12:35 p.m.</b> | Sweat the Small Stuff<br><b>Lisa Ryan</b>                       | Integrated Marketing<br><b>Billy Strawter &amp; Dimitri Pivtorak</b>   | Making Millennials Great<br><b>Jeff Kortez &amp; Randy Wilinski</b>  | Redefine Your Health<br><b>Nicholas Chase</b> |

\*Subject to change

|     | LEE                           | LEEA                          | ROSS     | MOLONEY       | G | ROSS     | HUNTINGDON  | HUNTINGDON  | UNITED KINGDOM |
|-----|-------------------------------|-------------------------------|----------|---------------|---|----------|-------------|-------------|----------------|
| 303 | LEE                           | LEE                           | ROBERT   | WILSON        | G | ROBERT   | HUNTINGDON  | HUNTINGDON  | UNITED KINGDOM |
| 304 | LEE                           | LEE                           | STEVE    | PACILLO       | M | STEVE    | LANDISVILLE | LANDISVILLE | PA             |
| 305 | LIFT-ALL                      | LIFT-ALL                      | BARRY    | IACOVELLI     | M | BARRY    | LANDISVILLE | LANDISVILLE | PA             |
| 306 | LIFT-ALL                      | LIFT-ALL                      | MARK     | KOWALICK      | M | MARK     | HOUSTON     | HOUSTON     | TX             |
| 307 | LIFTEX CORPORATION            | LIFTEX CORPORATION            | TONY     | FISCELLI      | S | TONY     | BRIDGEVIEW  | BRIDGEVIEW  | IL             |
| 308 | LIFTING GEAR HIRE             | LIFTING GEAR HIRE             | CHRIS    | HYATTE        | S | CHRIS    | BRIDGEVIEW  | BRIDGEVIEW  | IL             |
| 309 | LIFTING GEAR HIRE             | LIFTING GEAR HIRE             | DAN      | PITTMAN       | S | DAN      | BRIDGEVIEW  | BRIDGEVIEW  | IL             |
| 310 | LIFTING GEAR HIRE             | LIFTING GEAR HIRE             | DAVID    | SCHULTZ       | M | DAVID    | POMONA      | POMONA      | CA             |
| 311 | LIFT-IT MANUFACTURING         | LIFT-IT MANUFACTURING         | MIKE     | GELSKY, JR.   | M | MIKE     | POMONA      | POMONA      | CA             |
| 312 | LIFT-IT MANUFACTURING         | LIFT-IT MANUFACTURING         | RAY      | LINTON        | M | RAY      | SELLERSBURG | SELLERSBURG | IN             |
| 313 | LINTON RIGGING GEAR SUPPLIES  | LINTON RIGGING GEAR SUPPLIES  | JERRY    | SMOLENSKI     | M | JERRY    | NAPLES      | NAPLES      | FL             |
| 314 | LOOS & CO.                    | LOOS & CO.                    | HECTOR   | SANCHEZ       | M | HECTOR   | NAPLES      | NAPLES      | FL             |
| 315 | LOOS & CO.                    | LOOS & CO.                    | ERIC     | NOIVA         | M | ERIC     | NAPLES      | NAPLES      | FL             |
| 316 | LOOS & CO.                    | LOOS & CO.                    | ANA      | KOPEC         | M | ANA      | POMFRET     | POMFRET     | CT             |
| 317 | LOOS & CO.                    | LOOS & CO.                    | JENNIFER | WILSON        | M | JENNIFER | POMFRET     | POMFRET     | CT             |
| 318 | LOOS & CO.                    | LOOS & CO.                    | BART     | KRULIC        | G | BART     | RICHMOND    | RICHMOND    | VA             |
| 319 | LUMAT USA                     | LUMAT USA                     | LAURA    | KRULIC        | G | LAURA    | RICHMOND    | RICHMOND    | VA             |
| 320 | LUMAT USA                     | LUMAT USA                     | BRIAN    | YORK          | M | BRIAN    | BRISTOL     | BRISTOL     | RI             |
| 321 | M & G INDUSTRIES, INC.        | M & G INDUSTRIES, INC.        | ROGER    | KAMKA         | M | ROGER    | BRISTOL     | BRISTOL     | RI             |
| 322 | M & G INDUSTRIES, INC.        | M & G INDUSTRIES, INC.        | DAVE     | SERTICH       | M | DAVE     | BRISTOL     | BRISTOL     | RI             |
| 323 | M & G INDUSTRIES, INC.        | M & G INDUSTRIES, INC.        | STEFANE  | BRUNEL        | R | STEFANE  | WINNIPEG    | WINNIPEG    | MB             |
| 324 | MACMOR INDUSTRIES             | MACMOR INDUSTRIES             | DONNA    | MAXWELL       | R | DONNA    | WINNIPEG    | WINNIPEG    | MB             |
| 325 | MACMOR INDUSTRIES             | MACMOR INDUSTRIES             | PATRICK  | HUGHES        | S | PATRICK  | BELLINGHAM  | BELLINGHAM  | WA             |
| 326 | MAGNA LIFTING PRODUCTS        | MAGNA LIFTING PRODUCTS        | ADAM     | BALLESTER     | S | ADAM     | BELLINGHAM  | BELLINGHAM  | WA             |
| 327 | MAGNA LIFTING PRODUCTS        | MAGNA LIFTING PRODUCTS        | PAUL     | LIGGETT       | S | PAUL     | BELLINGHAM  | BELLINGHAM  | WA             |
| 328 | MAGNA LIFTING PRODUCTS        | MAGNA LIFTING PRODUCTS        | DAVID    | SUZUKI        | S | DAVID    | BELLINGHAM  | BELLINGHAM  | WA             |
| 329 | MAGNA LIFTING PRODUCTS        | MAGNA LIFTING PRODUCTS        | STEVE    | BARKER        | R | STEVE    | MOBILE      | MOBILE      | AL             |
| 330 | MARINE & INDUSTRIAL SUPPLY    | MARINE & INDUSTRIAL SUPPLY    | MARK     | MCCLINTON     | R | MARK     | MOBILE      | MOBILE      | AL             |
| 331 | MARINE & INDUSTRIAL SUPPLY    | MARINE & INDUSTRIAL SUPPLY    | PAUL     | DEAN          | R | PAUL     | MIAMI       | MIAMI       | FL             |
| 332 | MARITIME MARKETING ASSOCIATES | MARITIME MARKETING ASSOCIATES | MARIETA  | DEAN          | R | MARIETA  | MIAMI       | MIAMI       | FL             |
| 333 | MARITIME MARKETING ASSOCIATES | MARITIME MARKETING ASSOCIATES | TONY     | MAZZELLA      | R | TONY     | CLEVELAND   | CLEVELAND   | OH             |
| 334 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | GALE     | MAZZELLA      | R | GALE     | CLEVELAND   | CLEVELAND   | OH             |
| 335 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | TOM      | CORALL        | R | TOM      | CLEVELAND   | CLEVELAND   | OH             |
| 336 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | MARY     | CORALL        | R | MARY     | CLEVELAND   | CLEVELAND   | OH             |
| 337 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | BILL     | FRANZ         | R | BILL     | CLEVELAND   | CLEVELAND   | OH             |
| 338 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | LYNN     | FRANZ         | R | LYNN     | CLEVELAND   | CLEVELAND   | OH             |
| 339 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | MIKE     | MINISSALE     | R | MIKE     | CLEVELAND   | CLEVELAND   | OH             |
| 340 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | MIKE     | CLOSE         | R | MIKE     | CLEVELAND   | CLEVELAND   | OH             |
| 341 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | DEAN     | BONAROTTI     | R | DEAN     | CLEVELAND   | CLEVELAND   | OH             |
| 342 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | CRAIG    | HAYWARD       | R | CRAIG    | CLEVELAND   | CLEVELAND   | OH             |
| 343 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | KERRY    | HAYWARD       | R | KERRY    | CLEVELAND   | CLEVELAND   | OH             |
| 344 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | SAM      | DIMEO         | R | SAM      | CLEVELAND   | CLEVELAND   | OH             |
| 345 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | RENEE    | DIMEO         | R | RENEE    | CLEVELAND   | CLEVELAND   | OH             |
| 346 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | GLEN     | POWERS        | R | GLEN     | CLEVELAND   | CLEVELAND   | OH             |
| 347 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | ANGIE    | POWERS        | R | ANGIE    | CLEVELAND   | CLEVELAND   | OH             |
| 348 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | JIM      | TAKACS        | R | JIM      | CLEVELAND   | CLEVELAND   | OH             |
| 349 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | KATHLEEN | FAY           | R | KATHLEEN | CLEVELAND   | CLEVELAND   | OH             |
| 350 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | ERIC     | PARKERSON     | R | ERIC     | CLEVELAND   | CLEVELAND   | OH             |
| 351 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | ADAM     | FRANZ         | R | ADAM     | CLEVELAND   | CLEVELAND   | OH             |
| 352 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | KEVIN    | BRENDEL       | R | KEVIN    | CLEVELAND   | CLEVELAND   | OH             |
| 353 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | MIKE     | HAMPTU        | R | MIKE     | CLEVELAND   | CLEVELAND   | OH             |
| 354 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | ADAM     | MAZZELLA      | R | ADAM     | CLEVELAND   | CLEVELAND   | OH             |
| 355 | MAZZELLA COMPANIES            | MAZZELLA COMPANIES            | PATRICK  | GRACE         | S | PATRICK  | SOUTHFIELD  | SOUTHFIELD  | MI             |
| 356 | MEADOWBROOK INSURANCE AGENCY  | MEADOWBROOK INSURANCE AGENCY  | JACK     | GIBBONS       | R | JACK     | UNION       | UNION       | NJ             |
| 357 | METRO WIRE ROPE               | METRO WIRE ROPE               | MICHELE  | GIBBONS       | R | MICHELE  | UNION       | UNION       | NJ             |
| 358 | METRO WIRE ROPE               | METRO WIRE ROPE               | STEVEN   | BOYKO         | R | STEVEN   | BELCHERTOWN | BELCHERTOWN | PA             |
| 359 | MILL VALLEY SPlicing INC.     | MILL VALLEY SPlicing INC.     | GREG     | BENNETT       | M | GREG     | HOUSTON     | HOUSTON     | TX             |
| 360 | MILLER LIFTING PRODUCTS       | MILLER LIFTING PRODUCTS       | BILLY    | STRAWTER, JR. | S | BILLY    | DETROIT     | DETROIT     | MI             |
| 361 | MILO DETROIT                  | MILO DETROIT                  | JENNIFER | STRAWTER      | S | JENNIFER | DETROIT     | DETROIT     | MI             |
| 362 | MILO DETROIT                  | MILO DETROIT                  | JENNIFER | STRAWTER      | S | JENNIFER | DETROIT     | DETROIT     | MI             |

|     |                                 |           |               |    |           |                |    |
|-----|---------------------------------|-----------|---------------|----|-----------|----------------|----|
| 243 | HARRINGTON HOISTS               | CARLO     | LONARDI       | M  | CARLO     | MANHEIM        | PA |
| 244 | HARRINGTON HOISTS               | JIM       | SMALL         | M  | JIM       | MANHEIM        | PA |
| 245 | HARRINGTON HOISTS               | JASON     | BULAN         | M  | JASON     | MANHEIM        | PA |
| 246 | HARRINGTON HOISTS               | ERIC      | SHANKLE       | M  | ERIC      | MANHEIM        | PA |
| 247 | HARRINGTON HOISTS / KITO CANADA | MARC      | PREMONT       | M  | MARC      | MISSISSAUGA    | ON |
| 248 | HERCULES SLR INC.               | CHRIS     | GIANNOU       | R  | CHRIS     | DARTMOUTH      | NS |
| 249 | HERCULES SLR INC.               | TERI      | GIANNOU       | R  | TERI      | DARTMOUTH      | NS |
| 250 | HERCULES SLR INC.               | INA       | TILLEY        | R  | INA       | DARTMOUTH      | NS |
| 251 | HERCULES SLR INC.               | ROSE      | EFFORD        | R  | ROSE      | DARTMOUTH      | NS |
| 252 | HOLTING WIRE ROPE               | EVAN      | STRATES       | NM | EVAN      | CORPUS CHRISTI | TX |
| 253 | HOLLAND NAMEPLATE               | KELLY     | JONES         | S  | KELLY     | N. KANSAS CITY | MO |
| 254 | HOLLAND NAMEPLATE               | KELLY     | MORRIS-SINRUD | S  | KELLY     | N. KANSAS CITY | MO |
| 255 | HOLLAND NAMEPLATE / INFOCHIP LP | JIM       | STRADINGER    | S  | JIM       | N. KANSAS CITY | MO |
| 256 | HOWARD SUPPLY COMPANY (HSC)     | ERIC      | BURGMAN       | R  | ERIC      | CASPER         | WY |
| 257 | HOWARD SUPPLY COMPANY (HSC)     | THOMAS    | NIELSEN       | R  | THOMAS    | CASPER         | WY |
| 258 | HOWARD SUPPLY COMPANY (HSC)     | KYLE      | MCKINNEY      | R  | KYLE      | CASPER         | WY |
| 259 | HUMAN ASSET MANAGEMENT          | JEFF      | KORTES        | R  | JEFF      | FRANKLIN       | WI |
| 260 | HUMAN ASSET MANAGEMENT          | RANDY     | WILNSKI       |    | RANDY     | FRANKLIN       | WI |
| 261 | I & I SLING, INC.               | TIM       | SHEARS        | R  | TIM       | ASTON          | PA |
| 262 | I & I SLING, INC.               | TOM       | DESOU         | R  | TOM       | ASTON          | PA |
| 263 | INDUSTRIAL MAGNETICS, INC.      | PETER     | FRIEDRICH     | M  | PETER     | BOYNE CITY     | MI |
| 264 | INDUSTRIAL TRAINING INT'L (ITI) | JONAH     | HOBSON        | S  | JONAH     | WOODLAND       | WA |
| 265 | INDUSTRIAL WIRE ROPE            | SCOTT     | LEMEN         | G  | SCOTT     | CINCINNATI     | OH |
| 266 | INDUSTRIAL WIRE ROPE            | BARRY     | STROUBE       | G  | BARRY     | CINCINNATI     | OH |
| 267 | INFOCHIP LP                     | ERIC      | GATLIN        | S  | ERIC      | HOUSTON        | TX |
| 268 | INTEGRICERT                     | NICK      | ORLANDO       | R  | NICK      | NEW IBERIA     | LA |
| 269 | INTEGRICERT                     | KENNY     | HIX           | R  | KENNY     | NEW IBERIA     | LA |
| 270 | JERGENS INC                     | BOB       | KUCINIC       | M  | BOB       | CLEVELAND      | OH |
| 271 | JERGENS INC                     | CHRIS     | SPADA         | M  | CHRIS     | CLEVELAND      | OH |
| 272 | JERGENS INC                     | ELAINE    | O'KELLEY      | M  | ELAINE    | CLEVELAND      | OH |
| 273 | JERGENS INC                     | TIM       | GOLLING       | M  | TIM       | CLEVELAND      | OH |
| 274 | JERGENS INC                     | BETTY     | GOLLING       | M  | BETTY     | CLEVELAND      | OH |
| 275 | JET TOOLS                       | HOLLIS    | SHEPP         | M  | HOLLIS    | LAVERGNE       | TN |
| 276 | JET TOOLS                       | RICKY     | LUPP          | M  | RICKY     | LAVERGNE       | TN |
| 277 | KENNEDY WIRE ROPE & SLING       | AARON     | BOHNER        | R  | AARON     | CORPUS CHRISTI | TX |
| 278 | KENNEDY WIRE ROPE & SLING       | JONATHAN  | CLOUTET       | R  | JONATHAN  | CORPUS CHRISTI | TX |
| 279 | KENNEDY WIRE ROPE & SLING       | FRANK     | GARCIA        | A  | FRANK     | SAN ANTONIO    | TX |
| 280 | KENNEDY WIRE ROPE & SLING       | MARGIE    | GARCIA        | A  | MARGIE    | SAN ANTONIO    | TX |
| 281 | KULKONI, INC.                   | DON       | MCCOLLUM      | NM | DON       | HOUSTON        | TX |
| 282 | KULKONI, INC.                   | LYNN      | MCCOLLUM      | NM | LYNN      | HOUSTON        | TX |
| 283 | KWS, INC.                       | ELIZABETH | ROBERTS       | M  | ELIZABETH | TULSA          | OK |
| 284 | KWS, INC.                       | HARRY     | COULTER       | M  | HARRY     | TULSA          | OK |
| 285 | LACLEDE CHAIN MANUFACTURING     | TIM       | RILEY         | M  | TIM       | ST. LOUIS      | MO |
| 286 | LACLEDE CHAIN MANUFACTURING     | JIM       | RILEY         | M  | JIM       | ST. LOUIS      | MO |
| 287 | LACLEDE CHAIN MANUFACTURING     | MARILYN   | RILEY         | M  | MARILYN   | ST. LOUIS      | MO |
| 288 | LACLEDE CHAIN MANUFACTURING     | DENNIS    | BOXDORFER     | M  | DENNIS    | ST. LOUIS      | MO |
| 289 | LACLEDE CHAIN MANUFACTURING     | JEFF      | DOERGE        | M  | JEFF      | ST. LOUIS      | MO |
| 290 | LACLEDE CHAIN MANUFACTURING     | ERIC      | KAZMIERZAK    | M  | ERIC      | ST. LOUIS      | MO |
| 291 | LACLEDE CHAIN MANUFACTURING     | MELISSA   | SEARLE        | M  | MELISSA   | ST. LOUIS      | MO |
| 292 | LACLEDE CHAIN MANUFACTURING     | CHERYL    | SUDHOLT       | M  | CHERYL    | ST. LOUIS      | MO |
| 293 | LACLEDE CHAIN MANUFACTURING     | WAYNE     | SHREVES       | M  | WAYNE     | ST. LOUIS      | MO |
| 294 | F D LAKE COMPANY                | MICHAEL   | POSEY         | R  | MICHAEL   | GRAND RAPIDS   | MI |
| 295 | F D LAKE COMPANY                | TIMOTHY   | POWERS        | R  | TIMOTHY   | GRAND RAPIDS   | MI |
| 296 | F D LAKE COMPANY                | BRIAN     | FINKBEINER    | R  | BRIAN     | GRAND RAPIDS   | MI |
| 297 | F D LAKE COMPANY                | CURT      | PYPER         | R  | CURT      | GRAND RAPIDS   | MI |
| 298 | F D LAKE COMPANY                | RYAN      | KROES         | R  | RYAN      | GRAND RAPIDS   | MI |
| 299 | F D LAKE COMPANY                | TRENT     | POWERS        | R  | TRENT     | GRAND RAPIDS   | MI |
| 300 | LANDMANN WIRE ROPE PRODUCTS     | RICK      | COLVIN        | NM | RICK      | VACAVILLE      | CA |
| 301 | LANDMANN WIRE ROPE PRODUCTS     | AMANDA    | BRYANT        | NM | AMANDA    | VACAVILLE      | CA |
| 302 | LANDMANN WIRE ROPE PRODUCTS     | CHRIS     | SUTERA        | NM | CHRIS     | VACAVILLE      | CA |



**Salvatore Giunta**

Salvatore "Sal" Augustine Giunta was born on January 21, 1985 in Clinton, Iowa. The oldest of three children of Steven—a medical equipment technician and Rosemary—a pre-school teacher, Giunta grew up in Cedar Rapids and Hiawatha, Iowa. At age 17, while working in a Subway sandwich shop, he decided to enlist and he joined the Army in November 2003. He attended Infantry One Station Unit Training and the Basic Airborne Course at Fort Benning, Georgia, before being assigned to the 173rd Airborne Brigade Combat Team, Vicenza, Italy, on May 24, 2004. Promoted to the rank of Staff Sergeant in 2009, Giunta completed two combat tours to Afghanistan totaling 27 months of deployment.

On October 25, 2007, while conducting a patrol as team leader, Giunta and his team were navigating through the treacherous terrain of Afghanistan's Korengal Valley when they were ambushed by a well armed and well-coordinated insurgent force. While under heavy enemy fire, Giunta immediately sprinted towards cover and engaged the enemy. Seeing that his squad leader had fallen and believing that he had been injured, Giunta exposed himself to

withering enemy fire and raced towards his squad leader, helped him to cover and administered medical aid. While administering first aid, enemy fire struck Giunta's body armor and his secondary weapon. Without regard to the ongoing fire, Giunta engaged the enemy before prepping and throwing grenades, using the explosions for cover in order to conceal his position. Attempting to reach additional wounded fellow soldiers who were separated from the squad, Giunta and his team encountered a barrage of enemy fire that forced them to the ground. The team continued forward and upon reaching the wounded soldiers, Giunta realized that another soldier was still separated from the element. Giunta then advanced forward on his own initiative. As he crested the top of a hill, he observed two insurgents carrying away an American soldier. He immediately engaged the enemy, killing one and wounding the other. Upon reaching the wounded soldier, he began to provide medical aid, as his squad caught up and provided security.

For his extraordinary gallantry, unrivalled courage and selfless leadership in action on October 25, 2007, Giunta was awarded the Medal of Honor by President Barack Obama in a White House ceremony on November 16, 2010. Staff Sgt. Giunta was the first living recipient of the Medal of Honor for service in Iraq or Afghanistan, the first living service member to be awarded the Medal of Honor since the Vietnam War and the eighth service member to receive the nation's highest military decoration for valor in Iraq and Afghanistan. He would later choose to bequeath his medal to his brigade, stating that it doesn't belong to him alone, but to all the men and women who served alongside him. His other military decorations include the Bronze Star, Purple Heart, Army Commendation Medal w/oak leaf cluster, Army Achievement Medal, National Defense Service Medal, two Army Good Conduct Medals and the Global War on Terrorism Service Medal to name a few.

He retired from the Army in June 2011 and is the author of *Living with Honor* (2012). He currently resides in Colorado with his wife Jennifer Giunta and their children.

## Lisa Ryan - Grategy



Are you frustrated with your employees' lack of commitment and passion? Do you wish you could connect with your team members in a meaningful way? Are you seeing their negative attitudes affect your company's relationships with your customers? Lisa Ryan can help.

An award-winning speaker and author of ten books, Lisa works with her clients to develop employee and client engagement initiatives and strategies that keep their top talent and best clients from becoming someone else's.

Lisa's expertise includes: strengthening workplace culture, improving employee engagement, increasing customer retention, and initiating gratitude strategies ("Grategies") for personal and professional transformation. Lisa's participants enjoy her high energy, enthusiastic delivery and quick wit and they leave the session with ideas they are committed to acting on immediately to make positive workplace culture changes.

Lisa costars in two films with other experts including Jack Canfield of "Chicken Soup for the Soul." She is the Past-President of the National Speakers Association, Ohio Chapter and holds an MBA from Cleveland State University.

### Relevant Experience

- ◆ Keynote, breakout or workshop speaker at more than 100 national and international conferences
- ◆ Thirteen years of industrial marketing and sales experience, including seven years in the welding industry – and yes, she does weld
- ◆ Host of "Elevate Your Engagement Levels: What You Need to Know" on the Elite Expert Network
- ◆ Creator of "The Seven Mistakes Managers Make to Crush Company Culture" video series
- ◆ Best-selling author of ten books, including "Manufacturing Engagement: 98 Proven Strategies to Attract and Retain Your Industry's Top Talent"
- ◆ Award-winning speaker

### Video Links:

Demo Video: [bit.ly/LisaRyanEmployeeEngagement](http://bit.ly/LisaRyanEmployeeEngagement)

FABTECH opening: <http://bit.ly/LisaRyanFabtech17>

Biz TV Show: <http://bit.ly/LisaRyanEliteExpert>

Millennial Segment: [bit.ly/LisaRyanMillennialMindset](http://bit.ly/LisaRyanMillennialMindset)

## Billy Strawter - Founder - MILO Detroit

Coming from a traditional marketing background, Billy seamlessly blends traditional and digital marketing. He has worked with international brands and companies, leading hundreds of successful, measurable digital marketing strategies backed by data and insights that have resulted in over \$750 million in incremental sales. Billy specializes in alignment and integration of traditional and digital marketing objectives, data-informed digital strategy development, management and optimization of digital campaigns including PPC, Email, retargeting, SEO and social media channels. Billy's background includes advanced manufacturing, automotive, food, retail, finance and technology.



|     |                                    |                    |               |    |    |                  |                            |                |
|-----|------------------------------------|--------------------|---------------|----|----|------------------|----------------------------|----------------|
| 181 | CUMBERLAND SALES COMPANY           | MATTHEW WAYNE      | CHEEK JACO    | G  | G  | MATTHEW WAYNE    | NASHVILLE TN               | TN             |
| 182 | CUMBERLAND SALES COMPANY           | WAYNE NICK         | GLADUE        | Y  | G  | WAYNE NICK       | NASHVILLE TN               | TN             |
| 183 | DAKOTA RIGGERS & TOOL SUPPLY, INC. | NICK SHELLA        | GLADUE        | R  | R  | NICK SHELLA      | STOUX FALLS SD             | SD             |
| 184 | DAKOTA RIGGERS & TOOL SUPPLY, INC. | SHELLA HERB        | GLADUE        | R  | R  | SHELLA HERB      | STOUX FALLS SD             | SD             |
| 185 | DILLON YARN CORP.                  | HERB BRYAN         | HOWELL        | M  | M  | HERB BRYAN       | PATERSON NJ                | NJ             |
| 186 | DISTRIBUTOR COMPUTER SYSTEMS       | BRYAN RALPH        | CAMPBELL      | S  | S  | BRYAN RALPH      | CHERRY HILL NJ             | NJ             |
| 187 | DOLECO USA                         | RALPH KEITH        | ABATO         | R  | R  | RALPH KEITH      | HAUPPAUGE NY               | NY             |
| 188 | DSM DYNEEMA                        | KEITH CHRIS        | ROUSEY        | M  | M  | KEITH CHRIS      | STANLEY NC                 | NC             |
| 189 | DSM DYNEEMA                        | CHRIS THOMAS       | URLINGS       | Y  | M  | CHRIS THOMAS     | STANLEY NC                 | NC             |
| 190 | DURABIL BY DURBIN                  | THOMAS MARTIN      | DURBIN        | M  | M  | TOM MARTIN       | BROADVIEW IL               | IL             |
| 191 | DURABIL BY DURBIN                  | MARTIN MARTIN      | KICKI         | Y  | M  | MARTIN MARTIN    | BROADVIEW IL               | IL             |
| 192 | DYNAMIC LOAD MONITORING            | MARTIN CHARLOTTE   | HALFORD       | M  | M  | MARTIN CHARLOTTE | SOUTHAMPTON UNITED KINGDOM | UNITED KINGDOM |
| 193 | DYNAMIC LOAD MONITORING            | CHARLOTTE THOMAS   | HENNESSEY     | Y  | M  | CHARLOTTE THOMAS | SOUTHAMPTON UNITED KINGDOM | UNITED KINGDOM |
| 194 | EASTERN SLING AND SUPPLY           | THOMAS CHRISTIAN   | JONES         | R  | R  | THOMAS CHRISTIAN | AVON MA                    | MA             |
| 195 | EASTERN SLING AND SUPPLY           | CHRISTIAN DENNIS   | POST          | R  | R  | CHRISTIAN DENNIS | AVON MA                    | MA             |
| 196 | EASTERN SLING AND SUPPLY           | DENNIS JORDI       | JONES         | Y  | R  | DENNIS JORDI     | AVON MA                    | MA             |
| 197 | ELEBIA AUTOHOOKS                   | JORDI ESTEVE       | PICAZO        | M  | M  | JORDI ESTEVE     | AVON MA                    | MA             |
| 198 | ELEBIA AUTOHOOKS                   | ESTEVE BRIAN       | FORNELLS      | M  | M  | ESTEVE BRIAN     | BARCELONA SPAIN            | SPAIN          |
| 199 | ELEPHANT LIFTING PRODUCTS          | BRIAN DANNY        | DAVIS         | NM | NM | JOE DANNY        | BARCELONA SPAIN            | SPAIN          |
| 200 | ELEPHANT LIFTING PRODUCTS          | DANNY JOSH         | DAVIS         | NM | NM | BRYAN DANNY      | LA GONZALES                | LA             |
| 201 | ELEPHANT LIFTING PRODUCTS          | JOSH RANDY         | TKACHYK       | Y  | NM | DANNY JOSH       | LA GONZALES                | LA             |
| 202 | ELEPHANT LIFTING PRODUCTS          | RANDY LUKASZ       | TKACHYK       | Y  | NM | JOSH RANDY       | LA GONZALES                | LA             |
| 203 | ELITE SALES, INC                   | LUKASZ RALPH       | GONZALEZ, JR. | NM | NM | RANDY LUKASZ     | MIAMI FL                   | FL             |
| 204 | ELITE SALES, INC                   | RALPH CLAY         | BIELA         | NM | NM | LUKASZ RALPH     | MIAMI FL                   | FL             |
| 205 | ELITE SALES, INC                   | CLAY JOHN          | DURAN         | NM | NM | CLAY JOHN        | MIAMI FL                   | FL             |
| 206 | ERIEZ MAGNETICS                    | JOHN TODD          | O'DANA        | Y  | M  | JOHN TODD        | ERIE PA                    | PA             |
| 207 | ERIEZ MAGNETICS                    | TODD DAN           | MACKOWSKI     | M  | M  | JOHN TODD        | ERIE PA                    | PA             |
| 208 | ERIEZ MAGNETICS                    | DAN MICHAEL        | STEIMER       | M  | M  | TODD DAN         | PORTLAND OR                | OR             |
| 209 | ESCO CORPORATION                   | MICHAEL KOB        | MORROW        | M  | M  | DAN MICHAEL      | PORTLAND OR                | OR             |
| 210 | ESCO CORPORATION                   | KOB DAWN           | WARYAS        | M  | M  | KOB DAWN         | CANTON OH                  | OH             |
| 211 | ESMET, INC.                        | DAWN SHERI         | BRIGGS        | M  | M  | DAWN SHERI       | CANTON OH                  | OH             |
| 212 | ESMET, INC.                        | SHERI JUSTIN       | CUPP          | M  | M  | SHERI JUSTIN     | CANTON OH                  | OH             |
| 213 | ESMET, INC.                        | JUSTIN JOSH        | BARBAS        | M  | M  | JUSTIN JOSH      | CANTON OH                  | OH             |
| 214 | ESMET, INC.                        | JOSH CHRIS         | SHELTON       | S  | S  | JUSTIN JOSH      | CANTON OH                  | OH             |
| 215 | ETCHED                             | CHRIS NORBERTO     | SHELTON       | S  | S  | JOSH CHRIS       | KANSAS CITY MO             | MO             |
| 216 | ETCHED                             | NORBERTO BRUCE     | BERLAND       | S  | S  | CHRIS NORBERTO   | KANSAS CITY MO             | MO             |
| 217 | ETIFLEX CORP                       | BRUCE JIM          | MARGULIS      | M  | M  | CHRIS NORBERTO   | KANSAS CITY MO             | MO             |
| 218 | ETIFLEX CORP                       | JIM BAILEY         | HOGLANDER     | M  | M  | BRUCE JIM        | HALLENDALE BEACH FL        | FL             |
| 219 | ETIFLEX CORP                       | BAILEY SUKI        | BAILEY        | M  | M  | BRUCE JIM        | HALLENDALE BEACH FL        | FL             |
| 220 | FILTEC-PRECISE                     | SUKI LINDA         | TANG          | M  | M  | JIM SUKI         | TABOR CITY NC              | NC             |
| 221 | FILTEC-PRECISE                     | LINDA MELISSA      | TOWNSEND      | S  | S  | SUKI LINDA       | TABOR CITY NC              | NC             |
| 222 | FIRST® SLING TECHNOLOGY            | MELISSA JIM        | FIREOVID      | R  | R  | LINDA MELISSA    | OKLAHOMA CITY OK           | OK             |
| 223 | FULCRUM LIFTING                    | JIM KATHY          | FIREOVID      | R  | R  | JOHN JIM         | CINCINNATI OH              | OH             |
| 224 | FULCRUM LIFTING                    | KATHY ULI          | LAGEMAN       | R  | R  | MELISSA JIM      | CINCINNATI OH              | OH             |
| 225 | FULCRUM LIFTING                    | ULI JOE            | LAGEMAN       | R  | R  | JIM KATHY        | CINCINNATI OH              | OH             |
| 226 | FULCRUM LIFTING                    | JOE JAMES          | LAGEMAN       | R  | R  | KATHY ULI        | CINCINNATI OH              | OH             |
| 227 | GERRO GMBH / TALURIT               | JAMES LISA         | KALTENBRUNNER | M  | M  | ULI JOE          | CINCINNATI OH              | OH             |
| 228 | GLOBAL RIGGING AND SYNTHETIC       | LISA MARTIN        | MCCOY         | G  | G  | JOE JAMES        | GOTTMADINGEN GERMANY       | GERMANY        |
| 229 | GLOBAL RIGGING AND SYNTHETIC       | MARTIN FRED        | LEBLANC       | G  | G  | JAMES LISA       | HOUMA LA                   | LA             |
| 230 | GRATEGY LLC.                       | FRED SERGE         | RYAN          | R  | R  | LISA MARTIN      | HOUMA LA                   | LA             |
| 231 | GROUP LAM-E/ST. PIERRE GROUP       | SERGE LAROCHELLE   | AUCLAIR       | R  | R  | MARTIN FRED      | NORTH ROYALTON OH          | OH             |
| 232 | GROUP LAM-E/ST. PIERRE GROUP       | LAROCHELLE SYLVAIN | LAVOIE        | R  | R  | FRED SERGE       | QUEBEC CITY QC             | QC             |
| 233 | GROUP LAM-E/ST. PIERRE GROUP       | SYLVAIN ROB        | LAVOIE        | R  | R  | SERGE LAROCHELLE | QUEBEC CITY QC             | QC             |
| 234 | GROUP LAM-E/ST. PIERRE GROUP       | ROB SANDRA         | SIMARD        | R  | R  | SYLVAIN ROB      | QUEBEC CITY QC             | QC             |
| 235 | GROUP LAM-E/ST. PIERRE GROUP       | SANDRA KRIS        | DUMOUCHEL     | R  | R  | ROB SANDRA       | QUEBEC CITY QC             | QC             |
| 236 | GROUP LAM-E/ST. PIERRE GROUP       | KRIS FELIX         | DUMOUCHEL     | R  | R  | SANDRA KRIS      | QUEBEC CITY QC             | QC             |
| 237 | GROUP LAM-E/ST. PIERRE GROUP       | FELIX ZACH         | CLEVELAND     | M  | M  | KRIS FELIX       | QUEBEC CITY QC             | QC             |
| 238 | GUNNEBO INDUSTRIES, INC.           | ZACH FRITZ         | NYBERG        | M  | M  | FELIX ZACH       | TULSA OK                   | OK             |
| 239 | GUNNEBO INDUSTRIES, INC.           | FRITZ DEAN         | HAYES         | M  | M  | ZACH FRITZ       | TULSA OK                   | OK             |
| 240 | GUNNEBO INDUSTRIES, INC.           | DEAN BUTTS         | HAYES         | M  | M  | FRITZ DEAN       | TULSA OK                   | OK             |
| 241 | GUNNEBO INDUSTRIES, INC.           | BUTTS MARRIOTT     | BUTTS         | M  | M  | DEAN BUTTS       | TULSA OK                   | OK             |
| 242 | GUNNEBO INDUSTRIES, INC.           | MARRIOTT DEAN      | MARRIOTT      | M  | M  | BUTTS MARRIOTT   | TULSA OK                   | OK             |





## **Kate Matz, CPA, CVGA, CGMA - Partner - William Vaughan Company**

Kate Matz, CPA, CVGA, CGMA is a partner with William Vaughan who brings over 15 years of experience as a leader and mentor. Kate has extensive experience in analyzing organizational and operational efficiencies, strategic planning, resource optimization, M&A transactions and financing options. Kate strives to understand her clients' needs from a hands-on perspective. As a result, her clients have come to rely on her practical business guidance and assistance in meeting their objectives.

### **Specific experience**

- > Collaborates with executive and management teams on financial reporting, operations, internal procedures, budgeting and cash flow forecasts to enhance efficiencies
- > Assesses strategic financial position to ensure an accurate understanding of key fiscal conditions
- > Evaluates clients' internal control structures and develops recommendations to strengthen
- > Provides value-added recommendations related to institutional equity financing, as well as various debt financing structures

### **Involvement**

- > Chartered Institute of Management Accountants (CIMA)
- > American Institute of Certified Public Accountants (AICPA)
- > Ohio Society of Certified Public Accountants (OSCPA)

### **Education**

University of Toledo (Toledo, Ohio)  
 Bachelor of Business Administration in Accounting  
 Master of Science in Accountancy

## **Mark Karchner, CPA - Partner - William Vaughan Company**

Mark Karchner is a partner with William Vaughan Company more than 30 years of diversified business experience across multiple industries. He serves as a strategic business advisor with regard to the growth and realization of business value including succession planning, acquisitions, and divestitures. Mark has participated in more than 150 M&A, restructuring and succession transactions and brings a straightforward and practical approach based on meaningful experience.

In addition to over 20 years in public accounting, Mark spent 10 years in senior level financial and operational positions in industry. He began his career at a Big 4 firm leading the delivery of assurance and advisory services to significant companies, and lead the successful development and growth of a transaction advisory practice.

### **Specific experience**

- > Assists organizations with strategies and alternatives surrounding increasing and realizing business value and effective transition of ownership and management
- > Provides strategy, coordination and execution assistance with both sell side and buy side M&A transactions including pre and post-transaction matters
- > Identifies practical solutions for complex financial reporting and control matters
- > Offers value-added recommendations to organizations dealing with business and financial challenges, including financing and capital requirement

### **Involvement**

- > Maumee Schools Panther Pride Foundation, Treasurer
- > Adopt America Network, Board of Directors
- > American Institute of Certified Public Accountants (AICPA)
- > Ohio Society of Certified Public Accountants (OSCPA)

### **Education**

University of Toledo (Toledo, Ohio)  
 Bachelor of Business Administration in Accounting



|     |                                    |               |            |   |               |                  |        |
|-----|------------------------------------|---------------|------------|---|---------------|------------------|--------|
| 60  | ARABSLING                          | PAUL          | FORST      | R | PAUL          | ARABI            | LA     |
| 61  | ARABSLING                          | JONATHAN      | GIUDRY     | R | JONATHAN      | ARABI            | LA     |
| 62  | ARABSLING                          | TRAVIS        | DONNELLY   | R | TRAVIS        | ARABI            | LA     |
| 63  | ASC INDUSTRIES                     | TONY          | FASTUCA    | R | TONY          | EAST HAZELCREST  | IL     |
| 64  | ASC INDUSTRIES                     | MILTON        | KANELAKES  | R | MILTON        | EAST HAZELCREST  | IL     |
| 65  | ASC INDUSTRIES                     | JOHN          | BROSIUS    | R | JOHN          | EAST HAZELCREST  | IL     |
| 66  | ASC INDUSTRIES                     | DAN           | CHALOUJKA  | R | DAN           | EAST HAZELCREST  | IL     |
| 67  | ASC INDUSTRIES                     | JAY           | MISSO      | R | JAY           | EAST HAZELCREST  | IL     |
| 68  | ASSEMBLY SPECIALTY PRODUCTS        | JEFF          | STEWART    | R | JEFF          | CLEVELAND        | OH     |
| 69  | ASSEMBLY SPECIALTY PRODUCTS        | DON           | MAIN       | R | DON           | CLEVELAND        | OH     |
| 70  | ASSEMBLY SPECIALTY PRODUCTS        | STEVE         | KONIG      | R | STEVE         | CLEVELAND        | OH     |
| 71  | ASSEMBLY SPECIALTY PRODUCTS        | ATILIA        | NAGY       | R | ATILIA        | CLEVELAND        | OH     |
| 72  | ASSEMBLY SPECIALTY PRODUCTS        | SHELLA        | STEWART    | R | SHELLA        | CLEVELAND        | OH     |
| 73  | ASSOCIATED WIRE ROPE & RIGGING     | JOEL          | CRUM       | M | JOEL          | PLAYA DEL REY    | CA     |
| 74  | ASSOCIATED WIRE ROPE & RIGGING     | CURT          | JABBEN     | M | CURT          | PLAYA DEL REY    | CA     |
| 75  | ASSOCIATED WIRE ROPE & RIGGING     | SCOTT         | FISHFADER  | M | SCOTT         | PLAYA DEL REY    | CA     |
| 76  | ATKINS & PEARCE                    | JOEL          | KUBALA     | M | JOEL          | COVINGTON        | KY     |
| 77  | ATKINS & PEARCE                    | CHRISTY       | MCCOLLUM   | M | CHRISTY       | COVINGTON        | KY     |
| 78  | ATLANTIC BRAIDS LTD.               | DOUG          | HENDERSON  | M | DOUG          | CHUTE A BLONDEAU | ON     |
| 79  | BA PRODUCTS CO.                    | DIANE         | SPELTZ     | M | DIANE         | COLUMBUS         | MD     |
| 80  | BA PRODUCTS CO.                    | KEN           | JENKS      | M | KEN           | COLUMBUS         | MD     |
| 81  | BAIRSTOW LIFTING PRODUCTS          | ROBERT        | BAIRSTOW   | R | ROBERT        | ATLANTA          | GA     |
| 82  | BAIRSTOW LIFTING PRODUCTS          | CAREY         | HANSON     | R | CAREY         | ATLANTA          | GA     |
| 83  | BEN-MOR CABLES                     | AMANDA        | MASTERS    | R | AMANDA        | ST. HYACINTHE    | QC     |
| 84  | BEN-MOR CABLES                     | RICHARD       | PLANTE     | R | RICHARD       | ST. HYACINTHE    | QC     |
| 85  | BEN-MOR CABLES                     | CHARLES       | TREPANIER  | R | CHARLES       | ST. HYACINTHE    | QC     |
| 86  | BEN-MOR CABLES                     | BENOIT        | FRAPPIER   | R | BENOIT        | ST. HYACINTHE    | QC     |
| 87  | BILCO WIRE ROPE                    | MIKE          | CUCCINELLO | R | MIKE          | HILLSIDE         | NJ     |
| 88  | BILCO WIRE ROPE                    | BETSY         | CUCCINELLO | R | BETSY         | HILLSIDE         | NJ     |
| 89  | BILCO WIRE ROPE                    | BARRY         | LEMBERG    | R | BARRY         | HILLSIDE         | NJ     |
| 90  | BILCO WIRE ROPE                    | ALEX          | MEDER      | R | ALEX          | HILLSIDE         | NJ     |
| 91  | BILCO WIRE ROPE                    | ERIC          | MEDER      | R | ERIC          | HILLSIDE         | NJ     |
| 92  | BISHOP LIFTING PRODUCTS            | HAROLD        | KING       | R | HAROLD        | HOUSTON          | TX     |
| 93  | BISHOP LIFTING PRODUCTS            | TOM           | HUDGINS    | R | TOM           | HOUSTON          | TX     |
| 94  | BRIDON • BEKAERT - THE ROPES GROUP | PEGGI         | TRIMBLE    | M | PEGGI         | WILKES-BARRE     | PA     |
| 95  | BRIDON • BEKAERT - THE ROPES GROUP | MIKE          | FIELD      | M | MIKE          | WILKES-BARRE     | PA     |
| 96  | BRIDON • BEKAERT - THE ROPES GROUP | TONY          | TARABOCHIA | M | TONY          | WILKES-BARRE     | PA     |
| 97  | BRIDON • BEKAERT - THE ROPES GROUP | TROY          | RYBICKI    | M | TROY          | WILKES-BARRE     | PA     |
| 98  | BRIDON • BEKAERT - THE ROPES GROUP | LANNY         | SCOTT      | M | LANNY         | WILKES-BARRE     | PA     |
| 99  | BRIDON • BEKAERT - THE ROPES GROUP | JEFF          | SCOTT      | M | JEFF          | WILKES-BARRE     | PA     |
| 100 | BRIDON • BEKAERT - THE ROPES GROUP | LUC           | GODEFROID  | M | LUC           | WILKES-BARRE     | PA     |
| 101 | BRIDON • BEKAERT - THE ROPES GROUP | AGUSTIN       | FUENTES    | M | AGUSTIN       | WILKES-BARRE     | PA     |
| 102 | BROWN & PERKINS INC.               | WILLIAM       | COMLY      | R | WILLIAM       | CRANBURY         | NJ     |
| 103 | BURLAN MANUFACTURING               | JOHN          | PEOPLES    | M | JOHN          | GASTONIA         | NC     |
| 104 | CABLE MOORE                        | GREG          | MOORE      | A | GREG          | OAKLAND          | CA     |
| 105 | CABLEWORKS, INC.                   | LYNN          | BIESIADCKI | R | LYNN          | PUTNAM           | CT     |
| 106 | CABLEWORKS, INC.                   | FRED          | FULCHINO   | R | FRED          | PUTNAM           | CT     |
| 107 | CABLEWORKS, INC.                   | NICOLE        | PARKERSON  | R | NICOLE        | PUTNAM           | CT     |
| 108 | CABLEWORKS, INC.                   | WILLIAM       | CULVER     | R | BILLY         | PUTNAM           | CT     |
| 109 | CABLEWORKS, INC.                   | DAVID         | CARPENTER  | R | DAVID         | PUTNAM           | CT     |
| 110 | CAMPBELL HARDWARE                  | ANTHONY       | TSIKOURIS  | R | ANTHONY       | YOUNGSTOWN       | OH     |
| 111 | CARGO CONTROL USA                  | DENISE        | GODFREY    | M | DENISE        | SANFORD          | NC     |
| 112 | CARGO EQUIPMENT CORP.              | JEFF          | IDEN       | M | JEFF          | HUNTLEY          | IL     |
| 113 | CARGO EQUIPMENT CORP.              | ROB           | SNYDER     | M | ROB           | HUNTLEY          | IL     |
| 114 | CARGO LIFT S.A. DE C.V.            | RICARDO       | BARROSO    | R | RICARDO       | MEXICO CITY      | MEXICO |
| 115 | CARGO LIFT S.A. DE C.V.            | LUIS RICARDO  | BARROSO    | R | LUIS RICARDO  | MEXICO CITY      | MEXICO |
| 116 | CARGO LIFT S.A. DE C.V.            | JAIME         | SERDAN     | R | JAIME         | MEXICO CITY      | MEXICO |
| 117 | CARGO LIFT S.A. DE C.V.            | LUIS FERNANDO | BARROSO    | R | LUIS FERNANDO | MEXICO CITY      | MEXICO |
| 118 | CARPENTER RIGGING GROUP            | BRUCE         | YODER      | R | BRUCE         | SAN FRANCISCO    | CA     |
| 119 | CARPENTER RIGGING GROUP            | SUSAN         | YODER      | R | SUSAN         | SAN FRANCISCO    | CA     |
| 120 | CARPENTER RIGGING GROUP            | HUGH          | YODER      | R | HUGH          | SAN FRANCISCO    | CA     |

|    | COMPANY - AS OF 3/29/19            | FIRST NAME | 1st | LAST NAME | MBR | NICKNAME  | CITY             | STATE | COUNTRY |
|----|------------------------------------|------------|-----|-----------|-----|-----------|------------------|-------|---------|
| 1  | **A.W.R.F.                         | BRENDA     |     | EPPERSON  |     | BRENDA    | TULSA            | OK    |         |
| 2  | **A.W.R.F.                         | JEFFREY    |     | GILBERT   |     | JEFF      | NOVI             | MI    |         |
| 3  | **A.W.R.F.                         | BARBARA    |     | GILBERT   |     | BARB      | NOVI             | MI    |         |
| 4  | **A.W.R.F.                         | CAREN      |     | VAN ZANT  |     | CAREN     | NOVI             | MI    |         |
| 5  | **A.W.R.F.                         | BARRY      |     | EPPERSON  |     | BARRY     | TULSA            | OK    |         |
| 6  | **A.W.R.F.                         | EMILY      |     | GILBERT   |     | EMMY      | NOVI             | MI    |         |
| 7  | **A.W.R.F. / POLY TECH GRAPHICS    | JENNY      | Y   | CHARON    |     | JENNY     | MADISON HTS      | MI    |         |
| 8  | **A.W.R.F. / POLY TECH GRAPHICS    | LELAND     | Y   | CHARON    |     | LELAND    | MADISON HTS      | MI    |         |
| 9  | **A.W.R.F. / POLY TECH GRAPHICS    | NORA       | Y   | CHARON    |     | NORA      | MADISON HTS      | MI    |         |
| 10 |                                    | SALVATORE  |     | GIUNTA    |     | SALVATORE | FORT COLLINS     | CO    |         |
| 11 | ACCU-TECH                          | RICK       |     | HOLLAND   | S   | RICK      | BATON ROUGE      | LA    |         |
| 12 | ADB - HOIST RINGS MFG.             | JOE        |     | SCOLARO   | M   | JOE       | VALDOSTA         | GA    |         |
| 13 | ADB - HOIST RINGS MFG.             | BENJIE     |     | BRADSHAW  | M   | BENJIE    | VALDOSTA         | GA    |         |
| 14 | ADB - HOIST RINGS MFG.             | JIM        |     | THOMECEK  | M   | JIM       | VALDOSTA         | GA    |         |
| 15 | ADB - HOIST RINGS MFG.             | MARILYN    |     | THOMECEK  | M   | MARILYN   | VALDOSTA         | GA    |         |
| 16 | ACTEK                              | ROGER      |     | MA        | M   | ROGER     | CITY OF INDUSTRY | CA    |         |
| 17 | ACTEK                              | SCOTT      |     | SHELLHASE | M   | SCOTT     | CITY OF INDUSTRY | CA    |         |
| 18 | ADVANTAGE RIGGING                  | STEVE      |     | POPE      | R   | STEVE     | GILBERT          | AZ    |         |
| 19 | ADVANTAGE SALES & SUPPLY CO., INC. | CHARLIE    |     | JACQUES   | R   | CHARLIE   | RIDGWAY          | PA    |         |
| 20 | ADVANTAGE SALES & SUPPLY CO., INC. | KIM        |     | JACQUES   | R   | KIM       | RIDGWAY          | PA    |         |
| 21 | ADVANTAGE SALES & SUPPLY CO., INC. | DANA       |     | JORDAN    | R   | DANA      | RIDGWAY          | PA    |         |
| 22 | ADVANTAGE SALES & SUPPLY CO., INC. | SANDY      |     | LAWRIE    | R   | SANDY     | RIDGWAY          | PA    |         |
| 23 | ADVANTAGE SALES & SUPPLY CO., INC. | TOM        | Y   | BUCK      | R   | TOM       | RIDGWAY          | PA    |         |
| 24 | ADVANTAGE SALES & SUPPLY CO., INC. | STEVE      |     | MOORE     | R   | STEVE     | RIDGWAY          | PA    |         |
| 25 | ALL-LIFTS, INC.                    | BRIAN      | Y   | DEWEY     | R   | BRIAN     | ALBANY           | NY    |         |
| 26 | ALL-LIFTS, INC.                    | ALISON     | Y   | DEWEY     | R   | ALISON    | ALBANY           | NY    |         |
| 27 | ALL MATERIAL HANDLING              | PETER      |     | BRETTNER  | S   | PETER     | CHICAGO          | IL    |         |
| 28 | ALL MATERIAL HANDLING              | JIM        |     | CANFIELD  | S   | JIM       | CHICAGO          | IL    |         |
| 29 | ALL MATERIAL HANDLING              | DANIEL     |     | RAMIREZ   | S   | DANIEL    | CHICAGO          | IL    |         |
| 30 | ALL MATERIAL HANDLING              | SARA       |     | FOXMAN    | S   | SARA      | CHICAGO          | IL    |         |
| 31 | ALL MATERIAL HANDLING              | HAROLD     |     | GOGG      | S   | HAROLD    | CHICAGO          | IL    |         |
| 32 | ALL-WAY WIRE ROPE & SPLICING       | WAYNE      |     | MORRIS    | R   | WAYNE     | BOWLING GREEN    | MO    |         |
| 33 | ALL-WAY WIRE ROPE & SPLICING       | RITA       |     | MORRIS    | R   | RITA      | BOWLING GREEN    | MO    |         |
| 34 | ALP INDUSTRIES, INC.               | DWIGHT     |     | BECHTOLD  | R   | DWIGHT    | LANCASTER        | PA    |         |
| 35 | ALP INDUSTRIES, INC.               | RICK       |     | MAUER     | R   | RICK      | LANCASTER        | PA    |         |
| 36 | ALPS WIRE ROPE                     | BRAD       |     | BENNER    | NM  | BRAD      | ST. CHARLES      | IL    |         |
| 37 | ALPS WIRE ROPE                     | MIKE       |     | BRIAND    | NM  | MIKE      | ST. CHARLES      | IL    |         |
| 38 | ALPS WIRE ROPE                     | ADAM       | Y   | BENNER    | NM  | ADAM      | ST. CHARLES      | IL    |         |
| 39 | AMERICAN CRANES & TRANSPORT / KHL  | BEV        |     | O'DELL    | S   | BEV       | BLUE SPRINGS     | MO    |         |
| 40 | AMERICAN RIGGING AND SUPPLY        | GREG       |     | DENOVA    | R   | GREG      | BATON ROUGE      | LA    |         |
| 41 | AMERICAN RIGGING AND SUPPLY        | TONI       |     | DENOVA    | R   | TONI      | BATON ROUGE      | LA    |         |
| 42 | AMERICAN WEBBING & FITTINGS        | STEVE      |     | SCHROEDER | M   | STEVE     | WINSTON-SALEM    | NC    |         |
| 43 | AMERICAN WEBBING & FITTINGS        | KAREN      |     | SCHROEDER | M   | KAREN     | WINSTON-SALEM    | NC    |         |
| 44 | AMERICAN WEBBING & FITTINGS        | JEFF       |     | KLITZING  | M   | JEFF      | WINSTON-SALEM    | NC    |         |
| 45 | AMERICAN WEBBING & FITTINGS        | DAVE       |     | SAVAGE    | M   | DAVE      | WINSTON-SALEM    | NC    |         |
| 46 | AMERICAN WEBBING & FITTINGS        | KATHLEEN   | Y   | SAVAGE    | M   | KATHLEEN  | WINSTON-SALEM    | NC    |         |
| 47 | AMERICAN WEBBING & FITTINGS        | KEVIN      |     | BERLAND   | M   | KEVIN     | WINSTON-SALEM    | NC    |         |
| 48 | AMERICAN WIRE ROPE & SLING         | BRIAN      |     | SOCHOCKI  | R   | BRIAN     | FORT WAYNE       | IN    |         |
| 49 | AMERICAN WIRE ROPE & SLING         | KYLE       |     | HOWARD    | R   | KYLE      | FORT WAYNE       | IN    |         |
| 50 | AMES TEXTILE (3A THROWING, INC.)   | PATRICK    |     | PATTON    | M   | PATRICK   | COOKSHIRE        | QC    | CANADA  |
| 51 | AMES TEXTILE (3A THROWING, INC.)   | RICHARD    | Y   | MERCIER   | M   | RICHARD   | COOKSHIRE        | QC    | CANADA  |
| 52 | AMICK ASSOCIATES INC.              | BRIAN      |     | AMICK     | R   | BRIAN     | CARNEGIE         | PA    |         |
| 53 | AMICK ASSOCIATES INC.              | DJ         |     | AMICK     | R   | DJ        | CARNEGIE         | PA    |         |
| 54 | APEX TOOL GROUP                    | SCOTT      |     | STEVENS   | M   | SCOTT     | YORK             | PA    |         |
| 55 | APEX TOOL GROUP                    | GILL       |     | GILLESPIE | M   | GILL      | YORK             | PA    |         |
| 56 | APEX TOOL GROUP                    | ETHAN      |     | BOLDRSON  | M   | ETHAN     | YORK             | PA    |         |
| 57 | APEX TOOL GROUP                    | MARK       |     | WORKINGER | M   | MARK      | YORK             | PA    |         |
| 58 | APEX TOOL GROUP                    | MIKE       |     | MAZZOLI   | M   | MIKE      | YORK             | PA    |         |
| 59 | APEX TOOL GROUP                    | NICK       |     | SERIO     | M   | NICK      | YORK             | PA    |         |



### Nicholas Chase - pewag Racing Team

After 10 years Active Duty in the United States Air Force, Nicholas Chase decided to set out on a professional career in triathlon; both as an athlete and coach/business owner. As owner of TRIBAL Multi-Sport with over 5 years of professional racing and athlete development, he has an incredible grasp on what it truly takes excel with performance and overall health. Nick has competed in over 55 triathlons while traveling the world, earning podiums and top-placing among the best in the in the business. As a coach, Nick focuses on communication with each athlete, and balancing training stress with life stress. Finally, as an avid food lover, Nick has plenty of knowledge when it comes to food choices, which can help add value to any training program. While in the

Military Nick managed the physical fitness program for over 500 Airmen and helped those who struggles to pass physical fitness testing. He loves what he does and will go above any beyond when it comes to helping athletes break through limitations that restrict performance. Nick has just officially joined the Pewag Racing team for 2018 and considers it one of his bigger accomplishments to date.



### DOWNLOAD GUIDEBOOK APP

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2. Download the app and create a profile
3. Once downloaded click "Find Guides" and select "Have a passphrase?"
4. Enter: AWRFCLE2019
5. Explore and enjoy

### Have the schedule, booth numbers, and activity listings at your fingertips!

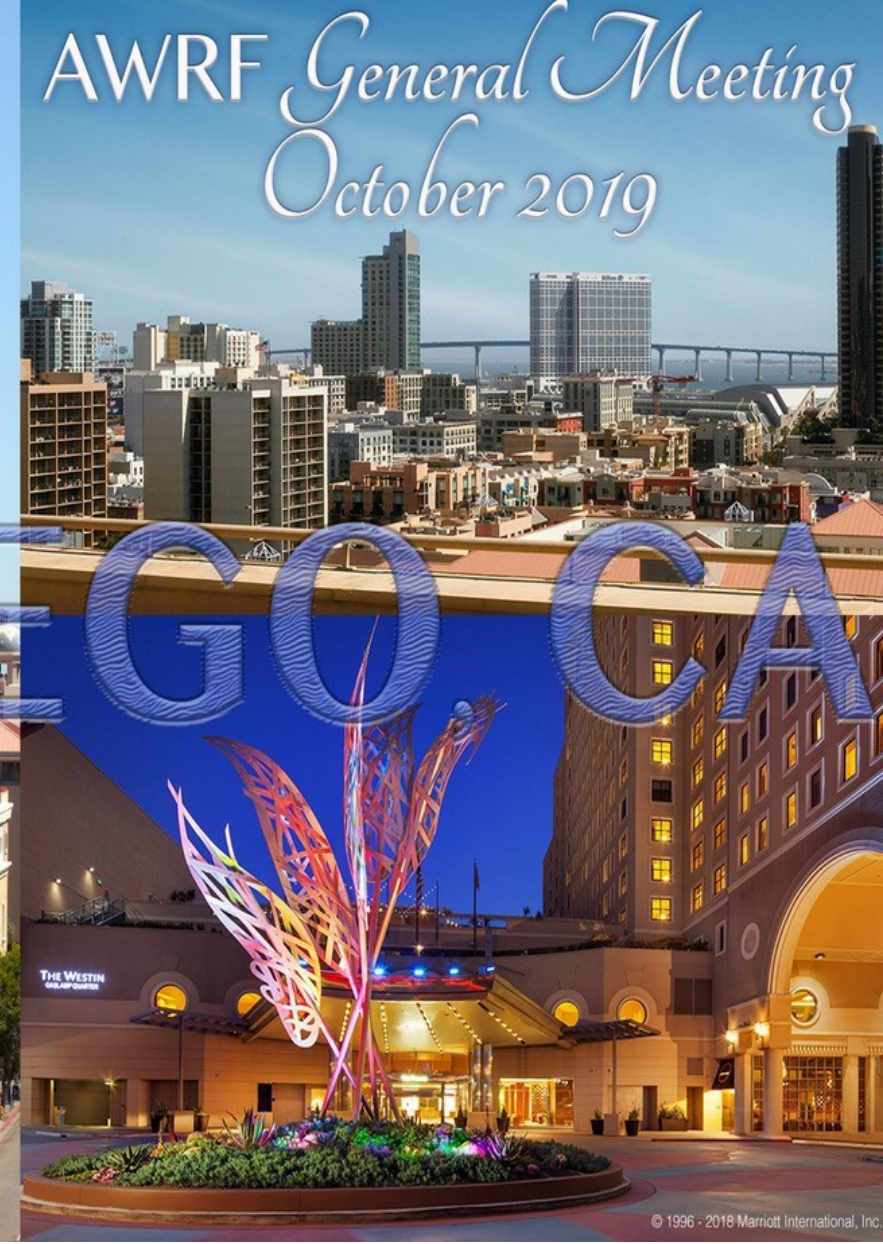
This app will allow you to create your own schedule, see booth numbers, rate sessions, take notes, share your photos, contact info, network, and MORE!



Designed by award-winning Hurzdan & Fry architects, StoneWater is recognized as one of Northeast Ohio's premier golf courses. Built on over 180 acres, the grounds showcase lush greenery and wildlife. Sandstone and water accents, including wetlands, lakes, streams and running waterfalls, adorn the landscape adding to the serene ambiance. The course is recognized for its pristine playing conditions, challenging layout, and a 35,000 tour-quality practice area with a secluded short-game practice area, separate greens for putting and chipping and a fairway bunker practice area.

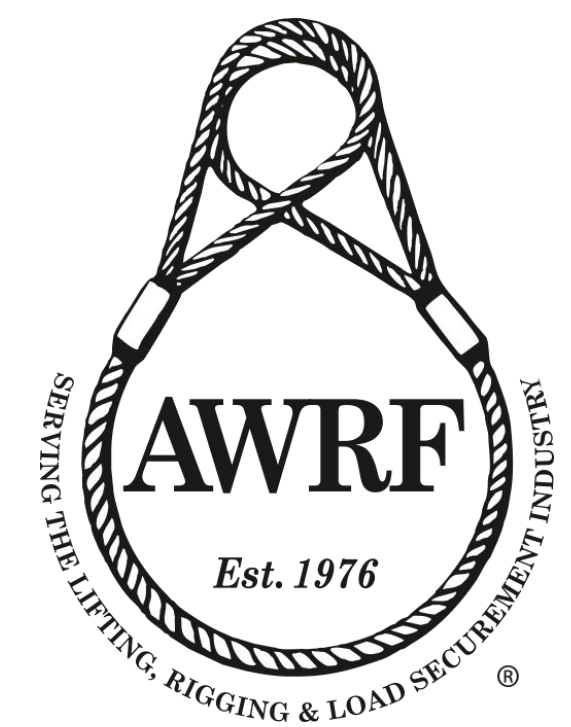
- THANK YOU TO  
OUR BOOSTERS**
- CABLE MOORE**
- HOLLAND NAMEPLATE**
- INFOCHIP**
- KULKONI, INC.**
- MARITIME MARKETING  
ASSOCIATES  
PACIFIC WEST**
- WIRE ROPE**

|    | COMPANY                      | NAME              | MBR |
|----|------------------------------|-------------------|-----|
| 1  | ADB- HOIST RINGS MFG.        | JOE SCOLARO       | M   |
| 2  | ADB- HOIST RINGS MFG.        | BENJIE BRADSHAW   | M   |
| 3  | ALL MATERIAL HANDLING        | JIM CANFIELD      | S   |
| 4  | AMICK ASSOCIATES INC.        | BRIAN AMICK       | R   |
| 5  | AMICK ASSOCIATES INC.        | DJ AMICK          | R   |
| 6  | BURLAN MANUFACTURING         | JOHN PEOPLES      | M   |
| 7  | CAROLINA WEBBING             | MIKE JEZIORSKI    | M   |
| 8  | CAROLINA WEBBING             | RODNEY WILLIAMSON | M   |
| 9  | CECA, LLC.                   | MARK FLOYD        | M   |
| 10 | CECA, LLC.                   | TOM KREHER        | M   |
| 11 | CHANT ENGINEERING CO., INC.  | PHIL CHANT        | M   |
| 12 | CHANT ENGINEERING CO., INC.  | PATRICK SHIRE     | M   |
| 13 | CHANT ENGINEERING CO., INC.  | BILL RODGERS      | M   |
| 14 | CHANT ENGINEERING CO., INC.  | SHARON MATHIS     | M   |
| 15 | CHANT ENGINEERING CO., INC.  | JASON RUBY        | M   |
| 16 | CHICAGO HARDWARE             | JAY RICHMOND      | M   |
| 17 | CHICAGO HARDWARE             | MIKE STAMM        | M   |
| 18 | CONTINENTAL CHAIN & RIGGING  | IAN MCCLURG       | R   |
| 19 | CONTINENTAL CHAIN & RIGGING  | DARIN CHOQUETTE   | R   |
| 20 | CUMBERLAND SALES COMPANY     | MATTHEW CHEEK     | G   |
| 21 | DAKOTA RIGGERS & TOOL SUPPLY | NICK GLADUE       | R   |
| 22 | DAKOTA RIGGERS & TOOL SUPPLY | SHELIA GLADUE     | R   |
| 23 | HARRINGTON HOISTS            | JASON BULAN       | M   |
| 24 | HARRINGTON HOISTS            | ERIC SHANKLE      | M   |
| 25 | HOLLAND NAMEPLATE / INFOCHIP | JIM STRADINGER    | S   |
| 26 | F D LAKE COMPANY             | MICHAEL POSEY     | R   |
| 27 | MAGNA LIFTING PRODUCTS       | PATRICK HUGHES    | S   |
| 28 | MAGNA LIFTING PRODUCTS       | DAVID SUZUKI      | S   |
| 29 | MAGNA LIFTING PRODUCTS       | ADAM BALLESTER    | S   |
| 30 | MAGNA LIFTING PRODUCTS       | PAUL LIGGETT      | S   |
| 31 | MAZZELLA COMPANIES           | BILL FRANZ        | R   |
| 32 | MAZZELLA COMPANIES           | CRAIG HAYWARD     | R   |
| 33 | MAZZELLA COMPANIES           | TOM CORALL        | R   |
| 34 | MAZZELLA COMPANIES           | DEAN BONAROTI     | R   |
| 35 | MAZZELLA COMPANIES           | GLEN POWERS       | R   |
| 36 | MAZZELLA COMPANIES           | ERIC PARKERSON    | R   |
| 37 | MAZZELLA COMPANIES           | SAM DIMEO         | R   |
| 38 | OPPERMANN WEBBING, INC.      | ERIC WATTS        | M   |
| 39 | PEERLESS INDUSTRIAL GROUP    | ANDREW GRIMM      | M   |
| 40 | PEERLESS INDUSTRIAL GROUP    | JOHN DOYLE        | M   |
| 41 | POWER REELING INTERNATIONALS | RANDOLPH SMITH    | G   |
| 42 | RANGER LIFTING               | ASHLEY THACKER    | G   |
| 43 | RUD                          | EBERHARD FUNK     | M   |
| 44 | SERVICE THREAD               | STEVE ZANDE       | M   |
| 45 | SERVICE THREAD               | PHILIP SNEAD      | M   |
| 46 | STRAND CORE                  | AL BROWN III      | M   |
| 47 | TRINITY SLING                | BOBBY ALLEN       | R   |
| 48 | UNIROPE LTD                  | SCOTT FLEMING     | R   |
| 49 | UNIROPE LTD                  | BILL HALLET       | R   |
| 50 | VAN BEEST                    | LUKE STATEN       | M   |
| 51 | VAN BEEST                    | DONNIE BORDELON   | M   |
| 52 | VAN BEEST / IRZAR FORGE      | JEFF THOMPSON     | M   |
| 53 | VEROPE USA                   | CHASE RICHTER     | M   |
| 54 | WIREROPE WORKS, INC.         | BOB GRAHAM        | M   |



Coming Soon...

AWRF  
STORE!



AVAILABLE TO ALL AWRF MEMBERS!  
KEEP A LOOKOUT FOR MORE INFORMATION

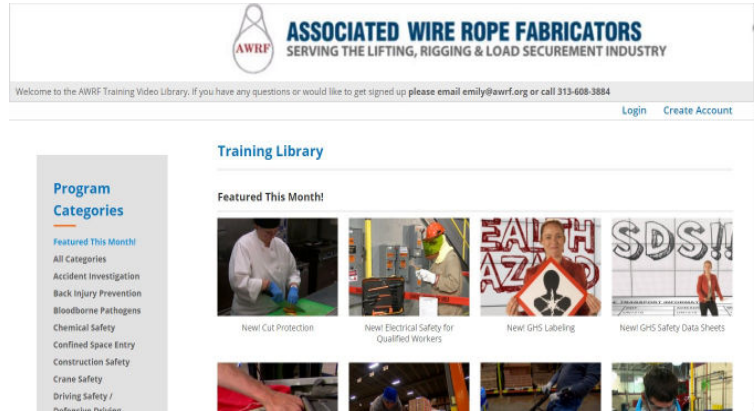
# Committee News

The AWRF Board of Directors, along with the AWRF management staff, are in the process of producing a short promotional video which will communicate the many valuable ways that companies can benefit by being AWRF members. AWRF has a good story to tell, and who better to promote the many benefits of AWRF membership than AWRF members through their testimonials?

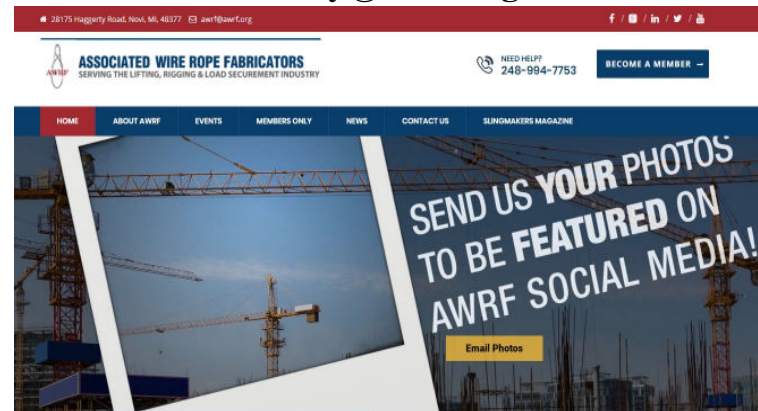
During the P.I.E. there will be a private area set up to film members' AWRF narratives by those who volunteer to share a few comments. Filming will be available from the start of the exhibition through 1:00 pm. More information about timing and location for the videotaping will be made available at the registration area. During the P.I.E., AWRF staff and someone from the BOD will be present to assist in this process and answer any questions you may have.

## ONLINE SAFETY VIDEO STREAMING: AVAILABLE TO YOU!

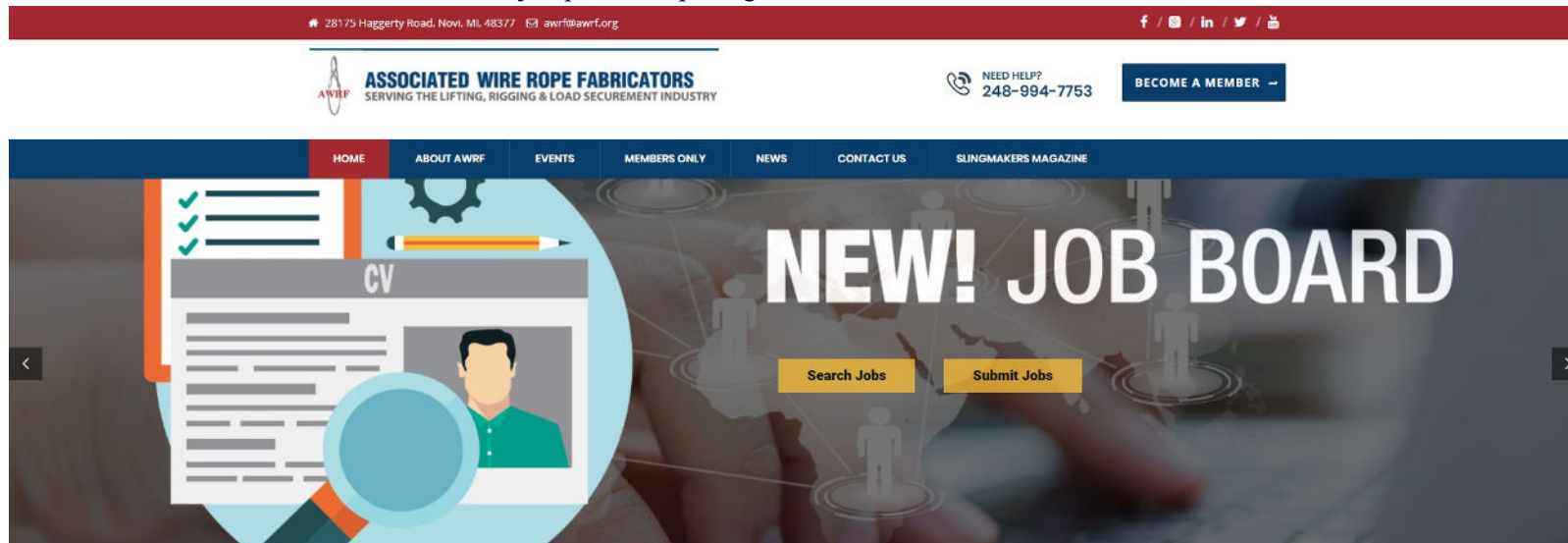
Find more information in "Members Only" on the AWRF website



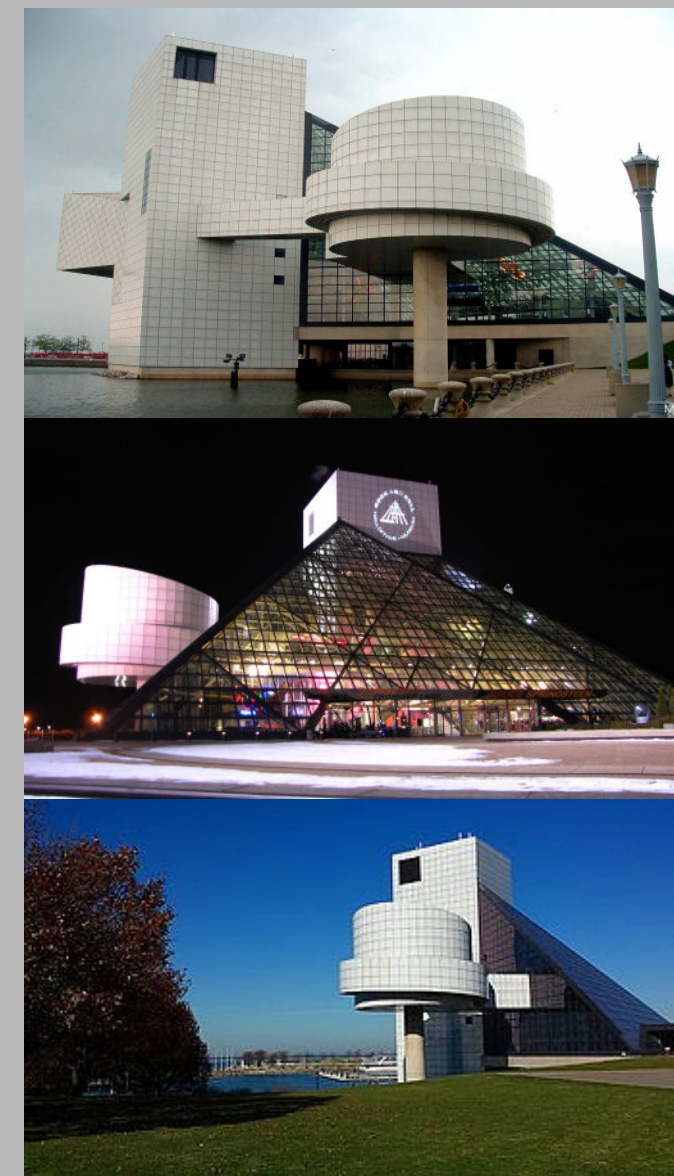
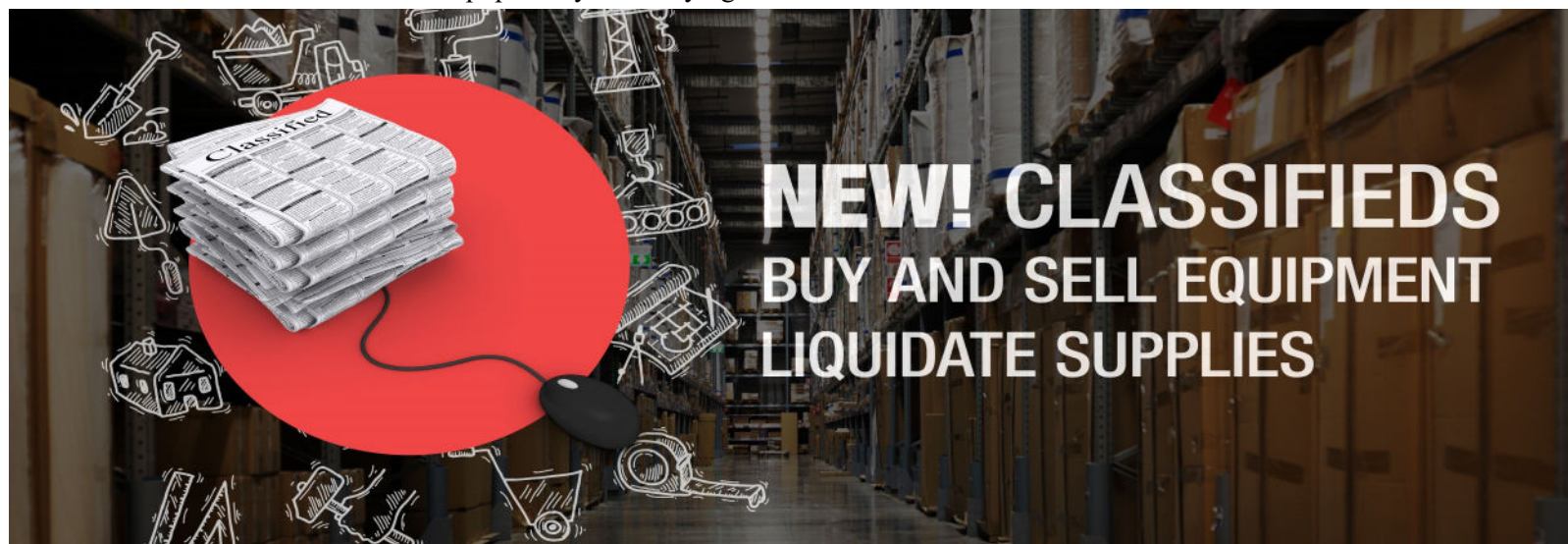
Head on over to the A.W.R.F. website and check out its *refreshed* look! **Make sure to create your username and password to access Members Only!**  
**emily@awrf.org**



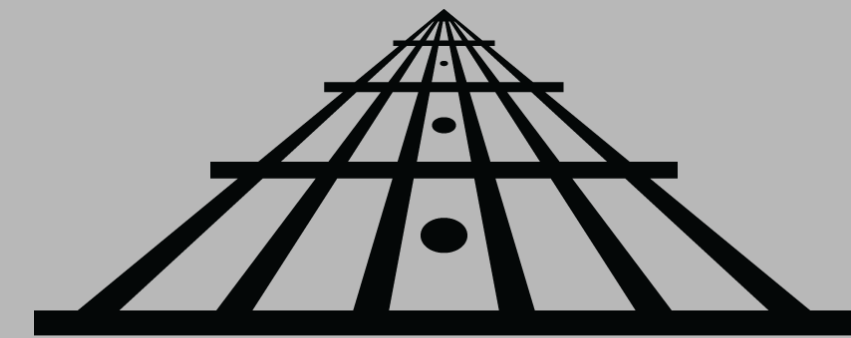
Have a job position opening? Submit it on the AWRF website.



Have equipment you are trying to sell? Submit it on the AWRF website.



## BANQUET AT THE...



# ROCK & ROLL

# HALL OF FAME

FEATURING:



## Lets Go Exploring, Cleveland Style

### Sights & Landmarks

- ◇ West Side Market
- ◇ University Circle
- ◇ Wade Memorial Chapel
- ◇ Hope Memorial Bridge
- ◇ Old Stone Church
- ◇ A Christmas Story House
- ◇ Old Arcade
- ◇ Terminal Tower
- ◇ Lake View Cemetary
- ◇ Heinen's Downtown

### Specialty Museums

- ◇ Cleveland History Center
- ◇ Rock and Roll Hall of Fame
- ◇ Steamship William G. Mather
- ◇ International Women's Air and Space Museum
- ◇ Dittrick Medical History Center
- ◇ Buckland Museum of Witchcraft & Magick

### Nature & Parks

- ◇ Rocky River Reservation
- ◇ Edgewater Park
- ◇ Cleveland Botanical Gardens
- ◇ Rockefeller Park Greenhouse
- ◇ Cleveland Cultural Gardens
- ◇ Bedford Reservation



## THE TOUR

| COMPANY                       | NAME                  |
|-------------------------------|-----------------------|
| AWRF                          | BARB                  |
| AWRF                          | CAREN                 |
| AWRF                          | BRENDA - *****        |
| ADB HOIST RINGS               | MARILYN THOMECZEK     |
| ALL-LIFTS, INC.               | BRIAN DEWEY           |
| ALL-LIFTS, INC.               | ALISON DEWEY          |
| ALL-WAY WIRE ROPE & SPLICING  | RITA MORRIS           |
| BILCO WIRE ROPE               | BETSY CUCCINELLO      |
| CARGO LIFT                    | RICARDO BARROSO       |
| CARGO LIFT                    | LUIS RICARDO BARROSO  |
| CARGO LIFT                    | JAIME SERDAN          |
| CARGO LIFT                    | LUIS FERNANDO BARROSO |
| COMMERCIAL GROUP              | JEANNE ZOMPARELLI     |
| COMMERCIAL GROUP              | CYNTHIA PIZZO         |
| COMMERCIAL GROUP              | HEATHER CHAVIS        |
| DOLECO USA                    | RALPH ABATO           |
| HERCULES SLR INC.             | TERI GIANNOU          |
| HOWARD SUPPLY COMPANY         | ERIC BURGMAN          |
| HOWARD SUPPLY COMPANY         | THOMAS NIELSEN        |
| THE JAMES WALKER COMPANY      | SKIP WATSON           |
| THE JAMES WALKER COMPANY      | BARBARA WATSON        |
| KENNEDY WIRE ROPE             | MARGIE GARCIA         |
| LUMAT USA                     | LAURA KRULIC          |
| MAZZELLA COMPANIES            | MARY CORALL           |
| MAZZELLA COMPANIES            | LYNN FRANZ            |
| MAZZELLA COMPANIES            | KERRY HAYWARD         |
| MAZZELLA COMPANIES            | GALE MAZZELLA         |
| MAZZELLA COMPANIES            | RENEE DIMEO           |
| MAZZELLA COMPANIES            | ANGIE POWERS          |
| PEERLESS INDUSTRIAL GROUP     | JULIE KOSIDOWSKI      |
| RANGER LIFTING                | ASHLEY THACKER        |
| UNIROPE LTD.                  | GERDA BUSCHMANN       |
| WISCONSIN LIFTING SPECIALISTS | MOLLY NEWBERRY        |

**JOIN US!**  
**SIGHTS, FOOD**  
**& FUN!**



## AWRF LIFTS

*Center Street Meeting Room A*

**Monday, April 8th** - 6:00 A.M. - 7:00 A.M.

**Monday, April 8th** - 4:00 P.M. - 5:00 P.M.

**Tuesday, April 9th** - 6:00 A.M. - 7:00 A.M.

**Tuesday, April 9th** - 3:30 P.M. - 4:30 P.M.



## Follow Us on Social Media!

 **Facebook:** @AssocWireRopeFabricators

 **Twitter:** @AWRF and @EmilyAWRF

 **Instagram:** @AWRF\_IG

 **LinkedIn:** Associated Wire Rope Fabricators



*Be the first to know,  
by being in the know!*

# MILESTONE MEMBERSHIPS

## 40 Years

B.C. Wire Rope & Rigging  
Columbus McKinnon Corporation  
J.C. Renfroe and Sons  
John Sakash Co., Inc.  
Midco Sling & Cable Co.  
Omaha Slings, Inc.  
Union Sling Company

## 30 Years

Charleston's Rigging & Marine Hardware Inc.  
Denver Wire Rope & Supply, Inc.  
Laclede Chain Mfg. Co  
Meadowbrook Insurance

## 20 Years

Delta Rigging & Tools-Houma, LA  
Harrington Hoists Inc.  
MAGNA Lifting Products, Inc.  
Memphis Chain & Cable LLC  
Pacific West Wire Rope  
Superior LMS Inc.  
Talurit AB  
U.S. Rigging Supply Corp  
Ultra-Safe, Inc.  
United Rigging

## 10 Years

Continental Chain and Rigging Ltd.  
Eliflex Corp  
Hanes Supply Inc.  
Lexco Cable  
Moore Sales Inc.  
National Industrial Supply Co  
Phoenix Rope & Rigging LLC.  
PTE SpanSet Indonesia  
Ribbon Webbing Corp  
Richerson and Associates  
Roughrider Rigging, Ltd  
Samson Rope Technologies  
Service Thread Mfg. Co.  
Sheave Source

*Thank you for your  
membership!*



# THE TOUR LOLLY THE TROLLEY

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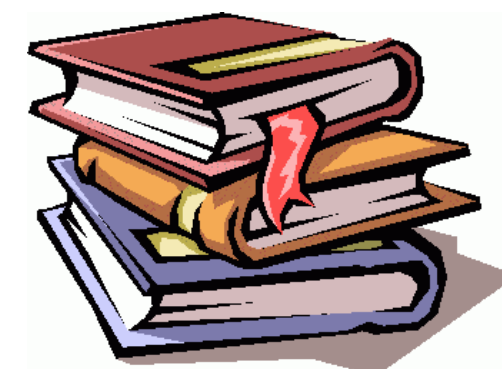
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